



**ZESTY BEANZ**  
T E C H N O L O G I E S

INDIA | UAE | BAHRAIN | GERMANY  
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## Corporate Profile



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## Who we are and what we do ?

Zesty Beanz Technologies is a multinational company, with expertise in Odoo (formerly OpenERP). The company has been providing development, customisation, implementation, maintenance, support and training in Odoo (from Tiny ERP/OpenERP) to most of the leading Odoo official partners and direct customers worldwide.

Zesty currently has 100+ technical and functional consultants working in different locations across the globe. With its highly experienced and collaborative team, Zesty Beanz provides customization, consulting, training, support and maintenance to partners and customers in over 60 countries.

The key areas of expertise include

1. **Functional Consultancy Expertise:** Mapping of end requirements efficiently with the functionalities, and consulting for the approach of implementation.
2. **Technical Consultancy Expertise:** Highly experienced Python developers are working for more than five years on OpenERP.
3. Offshore project management with reliable strategies.
4. Working experience with worldwide partners of Odoo/OpenERP.
5. Cost effective project execution with fixed time and material billing.

Zesty Beanz was shortlisted in 2013 as a promising SME company to set up office in Germany with the funding support from the NFFX Nuremberg Fürth for Excellence in cooperation with the State of Bavaria (Invest in Bavaria) and the Nuremberg Chamber of Commerce and Industry.

The company is a member of NASSCOM - a premier organization that represents and sets the tone for public policy for the Indian software industry. Zesty is also a proud winner of the prestigious ISBA-2011 award governed by the Dept of Science & Technology (Govt. Of India) for outstanding companies in the Information and Communication Technology (ICT) category. Zesty Beanz has been conferred with various national and international recognitions since its incorporation and active in the Free & Open Source community.

## What is Odoo ?

Odoo (formerly known as OpenERP), is a free open source business management solution, with an integrated ERP structure that optimises workflow of an organisation. Odoo features include Accounting and Financial, Sales and Services, Procurement and Logistics, Inventory Management, Human Resource Management, and Corporate Services, etc.

The benefits of having Odoo include:

1. Web based applications with no licensing costs.
2. Fully customised solutions based on the end user needs.
3. User friendly application.
4. Complete business integration unified in a single database, accessed from a single point.
5. Easy and open to integrate with other systems.

## What do our clients say about us ?

*“ZestyBeanz team did a wonderful job by successfully implementing OpenERP for our entire business. We are intending to do a lot of things with this OpenERP expert team in future and we recommend their service to any customers looking to implement this greatest Open Source ERP.”* - **Mr Turki M Saeed, CEO, Kawthar Ibrahim Abdulkader and Partners, KSA**

*“We are very impressed with zbeanztech and your ability to deliver what was promised, on budget, and schedule. You’ve put together a wonderful group of OpenERP professionals. I look forward to continuing our business relationship with you.”* - **Mr. Hamged Mahmoud, Manager – Brand and Trade, Abu Dhabi, UAE**

*“It was a great achievement that we could complete our OpenERP implementation with ZestyBeanz continuous and professional support. We believe that the Zesty team can take up any complex multi company ERP implementations and we have experienced their effectiveness. Our Technology company in the group is working together with Zesty for our enhancements and providing IT solutions to organizations in West & Central Africa.”* - **Mr. Milind Wagh, Chief Operating Officer, Simba Technology, Lagos, Nigeria**

*“Based on our extensive experience with Zesty Beanz Technologies Pvt. Ltd, we would enthusiastically recommend your company to other businesses for their software, ERP, CRM, accounting and custom workflow solutions.”* - **Mr. Dusan Kukucka, IT Manager, Asia Market, Dublin**

*“When we first became a client[of Zesty Beanz] over 5 years ago, you and your staff took a personal interest in our needs, listening to what we wanted to achieve with the software and offering experienced suggestions to the best way to implement the changes. Over the years you have continued to work with us and have always given us the opportunity to upgrade the way we do our business with new ideas and solutions that have come into the market. Your staff is to be commended for their professionalism and dedication. Their responses to our questions have been handled efficiently and timely.* - **Mr. Jean - paul Robineau, IT Manager, Kyotech Group**

*“I have been impressed with Zesty Beanz services. The work is good quality, and everyone is very professional. It is a shame that we didn't start using Zesty Beanz from our first OpenERP implementation - the company that we used previously was not nearly as expert in OpenERP or as professional.”* - **Mr. Mike Convey - Abbelio Limited, Hong Kong**

*"As a Online wholesale and Import company we did spend a lot of time finding the best online ERP solution for our purpose and ended up with OpenERP 6.0 on our own server. After a few months an upgrade of OpenERP came available leaving us with a problem, due to OpenERP upgrading is quite hard to do. We decided to search for a partner that would be able to host and maintain our ERP solution, to give us a more stable setting. We spent more than 2 weeks comparing several possible solution providers and after some mails and calls with the Zesty Beanz team we got the impression that they could handle our project. They directly gave us a road map for upgrading, hosting and customization of our OpenERP instance for a very competitive price. I must state they did what they promised and within one week we had our demo version of OpenERP online. It took the Zesty Beanz team one other week to repair some bugs and the final version was ready to go. This is quite effective and fast! We had some small glitches and some (our) user mistakes when we started to fully use the system, this didn't give us any problem due to the fact that Zesty Beanz directly responded to our questions and solved all our problems within a day. In short, the Zesty Beanz team is very responsive, quick and capable." - **Mr. Tom Arnst, Director, e-Products Oy, Finland***

*"Zesty Beanz is one of the most reliable partners we have come across. We have initiated a critical project along with Zbeanztech, for our company, which we are continuing further successfully. We highly recommend this sincere team of experts under Zbeanztech." - **Mr.David Singh – CEO, PBG OMsoft, Poland***

*"If I didn't know that Fabien created OpenERP, I would think that it was invented by ZestyBeanz, Thanks ZB!!,you are the best team I know!!!" - **Mr. Ariel E. Figueroa – CEO, SF Soluciones, Mexico***

For more testimonials, visit <https://zbeanztech.com/message/>

## Our Projects & Achievements

### Consultation & Van Sales solution for Truslink Trading LLC



*Dec 18, 2023* - TRUSLINK TRADING L.L.C is established in the year 2018 with Head office at Dubai, UAE and engaged in wholesale and retail of Cosmetics, Household products, Cleaning products, Detergents and Food Stuff Products. We

cover almost all major cities in UAE through Distribution Net-work and with trained sales team.

We are giving consultation and development support for them for their van sales operations and trading business .

### Implementation of ERP solution for Valluvanadu Groups



*Dec 10, 2023* - Valluvanad Groups having seventy units and central purchasing unit, the core business of the company is borrowing and lending money among its members with its parameters laid by the regulating authorities.

Zesty has done development and implementation of ERP solutions for Valluvanadu Groups. The units should be able to request any consumable items to the central purchasing unit and the central purchasing unit should be able to purchase it from the external vendors. Once the purchasing is done, the items should be able to transfer from the central purchasing units to the requested unit.

The complete finance activities for the purchasing unit should be able to record through the system. Each child unit will have a user who will be able to request, receive and consume items. So that the system can show the inventory levels of all units lively.

Also done customization in Sales, Purchase, Inventory and Finance modules.

### Implementation of HVAC ERP for REXCOMP



*Sept 13, 2023* - Rexcomp, based in UAE, led by technically passionate engineers with over two decades of hands-on expertise in chillers, possesses an

intimate understanding of our customers' cooling requirements. This knowledge enables them to deliver an unmatched level of specialised aftermarket service and

customised solutions. Zesty implemented Purchase, Inventory, Sales, HR & Payroll, Field Service Management using Mobile App with Odoo.

### Implementation of AMC module for Leisung Technologies



*May 17, 2023* - Leisung Technologies, headquartered in Dubai, is well placed with projects across the Middle East. They provide AV Design, integration & Commissioning Standards across projects anywhere in the world. Successfully completed projects in UAE, Kuwait, Qatar, Oman, Bahrain, Saudi Arabia, Lebanon and Jordan.

Zesty implemented an AMC module for the company for creating contract and scheduling tasks. Tasks are created from the Project module. Also customized the modules CRM, Sales, Purchase, Project and Accounting.

### Consultation Service module implementation for Therefore I'm



*April 10, 2023* - Therefore I'm - Holistic Beauty Care for body, skin and hair, providing their clients with the highest quality holistic beauty care, combining advanced clinical treatments with natural, nourishing products helping to achieve a healthy, radiant glow from the inside out.

Zesty implemented a Consultation Service module for Therefore I'm, including their whole flow from Consultation to generating Invoices. Also done CRM integration, Enquiry creation, Contact creation, scheduling the meeting, then the flow of consultation to invoice. Implemented HR module for Attendances, Leave and Payroll of the Employees. Also Customised the modules Sales, Purchase, Inventory and Accounting.

### Ecommerce Website and Mobile App for Kifi



*March 03, 2023* - Kifi, promoted by Helofish Supply Chain LLP, is an organised fresh fish supply chain network in Kerala, comprising wholesale, retail and export. Besides catering for the demands of domestic markets, Kifi will also establish its own export unit in Kochi.

Zesty has implemented an Ecommerce website for the company. Zesty has also developed a Mobile App. Customers can place their orders both through Website and Mobile App. These are integrated to Odoo Backend. These orders will be reflected in the Odoo backend. Also customization has been done for the modules CRM, Sales, Inventory, Accounting, Purchase and HR & Payroll.

#### **Odoo version upgrade for MDPL**



*January 25, 2023* - Muralya Dairy Products Pvt. Ltd., part of the SFC Group based in UAE, aims to produce dairy products of international quality. The company also strives to introduce new benchmarks in milk production, procurement and distribution of dairy products in the regions it operates in.

Zesty has done Migration of odoo versions for MDPL. Their already existing Odoo Version 10 is converted into Version 15 in order to increase better experience. Zesty has also developed a van sales mobile application for MDPL which processes the Day start, routes, orders, logistics, delivery and billing, receipts and day closing.

#### **Vehicle Management for EASTERN - FLEET AID**



*January 10, 2023* - Group Meeran has always innovated for its customers, the development of disruptive technologies and innovative ways to meet consumer needs. Their journey of building the spices and culinary range at Eastern Condiments has given us the understanding of creating appealing brands to consumers and innovative ways to connect with them.

Zesty implemented vehicle management for Eastern. We have developed a mobile application for field service staff to update the jobs. They have to visit the client site and inspect the tyre conditions based on the schedule and to either repair or replace the tires. App contains a Task scheduling functionality for Managers as well.



## **Odoo implementation for AMCOS**



*December 28, 2022* - With the successful beginning in 2002, AMCOS Paints stood firmly for delivering high quality products with the help of advanced technology. They have created a great space in the paint market. They became a trusted brand among customers, dealers and vendors by delivering quality products.

Zesty has done conversion of their already existing software into Odoo. Their long process of creating the semi finished goods and then manufacturing into finished goods, made simple by the use of Odoo. Their purchase, production, sales, finance areas are converted into Odoo.

## **Odoo migration- enterprise to community migration for Sunidra**



*November 15, 2022* - Sunidra is popular inside and outside Kerala for providing excellent quality products at the right price. Exported to many countries, Sunidra has notched up a significant position in the mattress market, with a growing number of satisfied customers. Their parent company is Eastern Mattresses Private Limited .

Odoo Enterprise to Community version migration was the major activity where the Odoo enterprise version has been converted to community by zesty. Mattresses manufacturing complete activities are included. Additionally Zesty also provided manufacturing accounting consultation, purchase, accounting, multi company setup, inter company accounting facilities.

## **E- commerce module template installation and customisation for AL TAMYEEZ**



*October 25, 2022* - Al-Tamyeez is an approved Security Systems provider from the MOI & ICT in Qatar with major clients such as Qatar Airways Ministry of Education, Cherry Motors, MedGulf, Al Rabban Holdings & Others

Zesty has done installation of templates in the e-commerce module and customization has been done for those which do not have a template.

## **Localization module for Noya Studios**

*October 11, 2022* - Noya Studios is a textile designer shop in Bahrain. They provide Textile Designer, Craft Custodian, Interior and Furnishing stylist, Graphic Designer, Textile & Graphic wall art creatives.

Zesty installed a Bahrain Accounting localization module and Custom Header and Footer module for the company. Also customization has been done in Accounting, CRM, Project, Purchase, Inventory modules.

### **API integration for UNICORN ASSOCIATION COMPANY LIMITED**

*September 19, 2022* - The UNICORN ASSOCIATION COMPANY LIMITED has been introduced by VietnamCredit. The company specialises in selling wholesale beverages like wine, beer etc. With five years of experience and a team of committed employees, they promise to give consumers high-quality product and service bundles.

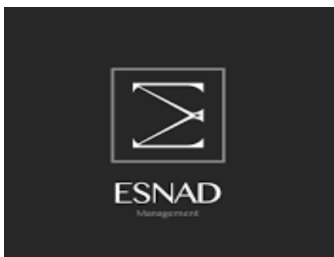
Zesty has done API integration for UNICORN ASSOCIATION COMPANY. Also customised the modules for Sales, POS and API integration.

### **Inventory management mobile application for ACE MiddleEast**

*August 30, 2022* - ACE has been the world's local home improvement store committed to delivering quality, friendly and helpful service. ACE trades across eleven locations in the UAE, including its flagship stores in Dubai Festival City and Yas Island, Abu Dhabi.

Zesty provides a mobile application for inventory management. The major part is that they can receive each product by serial number wise and give that to the customers. Additional features include qr code and barcode scanning option, automatic email sending to customers and e signature.

### **Property management for ESNAD**



*August 22, 2022* - ESNAD Real Estate Property Management is an experienced management team specialised in real estate projects. Their Property Management and Facility Management services have become a powerhouse at the GCC in the field of Real Estate Project Management.

Zesty has done property management for the company. Also, customization for sales purchase and accounting module and lease agreement was also done by Zesty.

### **Ecommerce Website development and Integration with odoo for At Vines**

*August 04, 2022* - At Vines Eco store supports the customers to boost their well being by creating a happy and healthy home with a fine collection of Plant's, Pots, Carpets, Mats, Cookware, clothes, Gifts and Eco-friendly products. They also undertake home decoration and arrangements for plants, furniture, linen and accessories.

We provide an Ecommerce website for the company. We have done the integration of wordpress ecommerce website with Odoo platform. The features include banner images, homepage, category page, product information page, add to cart, order placing etc.

### **CRM module migration and installations for TS QATAR**



*July 05, 2022* - Leading value-added reseller and solution provider TS QATAR works in various scenarios including IP Telephony, video conferencing, network and data-centre infrastructure solutions, network, server, and endpoint security, and surveillance system solutions.

Zesty has mainly done CRM module migration and installations for TS QATAR. Master data such as customer, suppliers, products being imported. Zesty has also solved the categorical issues.

### **Location based multi vendor ecommerce app for SPC PRANA TECHNOLOGY**



*June 06, 2022* - SPC Prana Technology is the parent company of SPC Prana Stores. Prana Stores offers Franchises right from the Ward Level onwards growing to Panchayat, Municipality, Corporation and District Level Franchises. When a Franchisee is created, products will be supplied by Prana.

Zesty provides a location based multi vendor ecommerce app for prana stores. The ERP and a mobile application is given as software support. Its godown is provided with an app WMS through which pickings are done. Also Zesty has

provided a customer app for customers to order products and also SMS notification is provided for the managing team including the total sales amount occurred on each day at the store. Also customised the modules for Sales, Purchase, Accounting, Inventory.

#### **Accounting module customization for BAHRAIN FINANCIAL HARBOUR HOLDING COMPANY B.S.C**



*May 26, 2022* - Bahrain Financial Harbour Holding Company BSC(c) was the developer of the Bahrain Financial Harbour Masterplan which is situated between the Diplomatic Area and Seef with direct access from King Faisal Highway directly in front of Bab Al Bahrain the traditional entry point to Bahrain from the Harbour.

Zesty implemented customization in the accounting module for the company. Zesty also created generic reports which are vendor statement reports and customer statement reports.

#### **Project module customization for Kuwait Protocol Gen. Trading Co. WLL**



*May 13, 2022* - Kuwait Protocol General Trading Company delivers technological solutions that help drive transformation, improve productivity and streamline business operations. Provides an independent perspective to help companies realise the full potential of their IT resources, investments and assets.

Zesty implemented an inspection app with offline capabilities especially designed for remote sites without network access. Task has been scheduled to service engineers and it will be visible through mobile applications. The company also provides some features like servicing of underground pipes, underground water heater, etc. So we have provided a feature for taking readings and other required services from underground. Also provided features like site activity report, customer portal feature and invoicing after every work.

#### **Day Book report for Estilocus**



*April 26, 2022* - Estilocus is a premier menswear brand that caters to customers who have a taste for quality and premium

styling. Inspired by the idea of futuristic fashion, Estilocus aims to cater to the needs of its customers bridged with top-notch quality and impeccable stitching.

Master data such as customers, suppliers, and products are imported by Zesty. A Day Book report which includes all the entries in the previous year has also been imported.

#### **Customization in Accounting module for Titolo**



*April 12, 2022* - Titolo Design & Build design ideology provides a different perspective which underlines their philosophy of creating design concepts. In addition to construction project execution they have specialised in interior & exterior design, landscape design, handles all phases of any given project, schematic drawings, detailed estimates, etc. Also, their services include selling decor products and materials.

Zesty has done customization in the Accounting module for the company. Reports for the receipts such as invoice receipt and payment receipt have been done. Also implemented leave management and payroll management for the HR module.

#### **Inspection app for Quick Zebra Services (QZS)**



*March 07, 2022* - QZS is the fastest growing cleaning company in Bahrain, and the only company offering IRATA (Industrial Rope Access Trade Association) certified trained staff; and has its own training school for its cleaning operatives, supervisors and managers allowing the company to take on even the toughest cleaning and maintenance challenges. They also provide facility management to Bahrain Airport.

We provide a supervision/Inspection app to manage their tasks, materials and machinery usage, timesheet entry and inspection completed tasks with preloaded check lists.

#### **Customization and budgeting for Alco Interior Decoration LLC**



February 22, 2022 - Alco Interior Decoration LLC is a UAE based Turnkey Interior FIT-OUT Company. They are specialised in providing services in sectors such as residential, office, hospitality, retail, food & beverage, entertainment, education and healthcare.

Zesty has customised the modules for purchase, project and timesheet. Zesty have also done budgeting for the project. So that after purchasing they can understand whether the expense has increased from the expected budget or the budget is according to the company's plan. For that the project, purchase and budget modules are linked.

### **Customization of Odoo modules for Vida Consulting (English Home)**

## **ENGLISH HOME**

February 10, 2022 - English Home offers unique products with its collections that strengthen the decoration, are functional, comfortable and make your life easier. English Home creates a unique equation in the areas of kitchen, bathroom, living room, decoration, baby & child, clothing, personal care & cosmetics and brings together exclusive products that help you create style easily.

Zesty implemented customization of Accounting, POS, Inventory and Purchase modules for the company. The POS module features include POS management system, Sales orders integration, Accounting integration, Delivery management, Discount management. Inventory module features include Inventory Master limited to 1 location, Delivery management (incoming shipment & outgoing shipments), Product profile with ( 12 information fields ), Product Variants, Default Inventory Dashboard, Inventory Adjustment, Local Transfers, Inforise reporting package.

### **Customization of odoo modules for Season two Senior Living**



retirement life.

January 24, 2022 - Season Two Senior Living has geared up to invest more in the senior living space. Their acquisition, followed by the rebranding of Asha Care Homes, a reputed senior care property in Thiruvananthapuram, under the 'Season Two' marked the first leg of their foray into this segment. The property boasts of a capacity to accommodate 35 senior citizens in providing them with the ideal

Support all the Odoo Modules already implemented for the Sales, Purchase, Inventory, Accounting, Manufacturing, Service, Projects and other related Modules. An extra crm customization module has been added for making any changes in crm.

### **Odoo ERP Implementation for Swayamvara Group**



*December 20, 2021* - Swayamvara Silks is a multi retail store with showrooms across Kerala. They have traversed a journey in the clothing world and have successfully completed 24 years of retail business in the south Indian clothing trends.

Zesty provides Odoo ERP Implementation for Swayamvara. Also, Customization has been done for sales and accounting modules.

### **Case management for ALI AL ARADI ATTORNEYS & LEGAL CONSULTANTS**



*December 02, 2021* - ALI AL ARADI ATTORNEYS & LEGAL CONSULTANTS has Over 20 years' experience in the fields of; Legal, Alternative Dispute Resolution, Parliamentary affairs, Diplomacy, Politics, Leadership and Governmental affairs. The law firm is accredited before the Court

of Cassation in the Kingdom of Bahrain.

Zesty implemented case management for the company. ZB\_case\_manage module is the module used for case management. Their case hearings on each day and its reports are printed using this module.

### **Odoo ERP Implementation for Kumar Polymers**

*November 03, 2021* - They are the leading Manufacturer of Stylish PVC Hollow Door Mat, PVC Honey Mat, PVC Hollow Door Mat, Rubber Hollow Mat and Door Hollow Mat from Kottayam.

Zesty provides Odoo ERP Implementation for PGC Mats & other 6 Companies in the Group. Zesty customized the modules for CRM, Sales, Purchase, Inventory, Accounts, HR/Payroll, Manufacturing.

### **Zesty Implement ERP for Al-Daleem - Bahrain**



*October 05, 2021* - AL DALEEM CONTRACTING is a Labour supplier company in Bahrain, with a well experienced team for carrying out all kinds of electromechanical works. They offer a wide range of contracting services in all sorts of electrical and plumbing works. Also have subcontracted qualified Engineers, Supervisors and technicians to major Electrical contractors like Alkomed Engineering, Comsip Al Ali etc.

Odoo is implemented for Labour supply kind of activities, where the client has multiple sites, and has a lot of staff of different skill levels. For each site the timesheets will be maintained for all the employees and the consolidated invoices will be generated for each client based on it. Similarly the salaries will be transferred to employees based on the timesheet.

### **Property management for Bahrain finance Harbour Gate**



*September 22, 2021* - Bahrain Financial Harbour is located on the northern shoreline of Manama. The majority of the project, like the nearby Bahrain Bay, is being constructed on reclaimed land on the former site of the Manama pier. Harbour Gate is also called Harbour Mall, that houses the Bahrain Stock Exchange and various investment firms.

Zesty developed property management for the company including the features Properties master, Units master, Lease agreements, Tenant master, Invoice Generation, INFORISE Reporting package. Also customization has been done for purchase, accounting and inventory modules.

### **Odoo Implementation for Proprint - Kuwait**



*September 06, 2021* - PROPRINT Solution is the Largest IT Services Delivery company in Kuwait. PROPRINT is the Vendor Authorised Neural Service Provider for Brands like HP, DELL, LENOVO, IBM, MSI, CANON, EPSON, HONEYWELL. They provide support services for a range of products including Desktops, Notebooks, Printers and Plotters, Hand Held Devices, Workstations, Monitors, Servers, Storage,

Networking equipment etc.



Zesty implemented an odoo based solution here for supporting the service centre activities to be streamlined. The major part is creating a job order once a customer visits the service centre then the faulty item will be diagnosed, repaired or replaced according to the diagnosis.

All the activities will be tracked from logging to delivery of the repaired item to the customer. We also integrate it with the inventory, purchase and Finance modules.

#### **SAAS Model Project Management Application for Pivot**



*August 18, 2021* - Developing SAAS model application for project management aiming to provide a solution for NGOs initially and planning to expand to other sectors.

The project aims to formulate a SAAS product where multiple clients will be connected to the intended platform and each customer will have their own account and their own user set.

The product will be a project management solution where we will have 3 Major Sections Programs, Project and Tasks in a parent child hierarchy.

#### **Angular Ecommerce Website backend ERP for Takzheen**

*August 06, 2021* - Takzheen is an Ecommerce Backend, to meet the needs of the market and facilitate self-storage. Takhzeen Self storage solutions provides separate units with space ranging from 2.5 sqm up to 220 sqm to meet all the needs of personal and business at competitive price and security features to provide comfort for its customers.



We provide a solution to integrate with the Angular website developed by one of our partnering companies. The project aims to manage all the website content and functionality backend through odoo. here the storage locations, their availability, bookings, due reminders, dashboards, email alerts, receipts etc are kept in odoo. through apis the same will be rendered in the website

#### **Online Delivery Application backend ERP for Vspace**

*July 22, 2021* - Vspace is an Ecommerce back end, Nearoo is a social marketplace e-commerce platform where you can connect with your friends and family and shop together.



Vspace UAE, branded as Nearoo is an online delivery application in UAE . Zesty provide the Backend ERP for them so that the application will push necessary apis to odoo and it will create the financial records needed for the company.

Odoo Enterprise Version has been implemented to streamline the Accounting module.

#### **Simplified Logistics ERP for Laxmindra**

*June 10, 2021* - Laxmindra is a Logistics, which provides Goods transportation and warehousing.



Zesty implements a simplified module for managing consignee, consigner and transportation details for logistics operations and the related financial side of the company.

#### **Credit Sales, Receipts, Statement in Few Clicks : Flutter App**



*May 06, 2021* - Kanakk App is an Application for a Hardware shop. Zesty developed an application for Registering Credit customers, Sales, their receipts , statements in a few clicks . the application made very user friendly statements that can be shared to Whatsapp etc.

#### **Food manufacturing, Delivery ERP for Tatmak - India**



*April 13, 2021* - Tatmak is a manufacturer of food products and beverages. They have innovative food products like instant biryani, and so we provide customised production features for them to cater these activities.

We also provide despatch and delivery applications to make the sales flow hassle free.

#### **Calibration Services ERP for General Tech - UAE**

*March 30, 2021* - General Tech Services is the trading division of General Tech Group.



They are a leading distributor of measurement test equipment with offices in UAE, Saudi Arabia & India. Being the authorised distributors of the world's leading manufacturers such as Mitutoyo, Gagemaker, Barton, Cameron, Nuflo, they have a solution for all measurement applications.

In addition to the sales team for measurement solutions, they also have a division for Industrial Automation. Being the distributors for brands such as ASCO, Control Techniques, SMC, IFM, Varvel & Leroy Somer, they can support all requirements for industrial applications.

Odoo has been implemented to streamline the Marketing, Calibration, Finance Dept., which are integrated with sales, Purchase and inventory modules.

#### **GST Compliant ERP & Van sale application for one of Kerala's Top Rice Brands**



*February 19, 2021* - Keerthi Nirmal is one of Kerala's top rice brands, with the best rice; also a manufacturer of Jaggery, avail and salt products. Their distribution network spans

more than 22,000 retail and wholesale shops throughout Kerala in metropolitan areas.

Odoo has been implemented to streamline the Production, Marketing, Sales, Purchase, Inventory, HR and Accounting Departments. This has helped Keerthi Nirmal Group to replace different software that were used to separately handle the operations of the above departments.

Also we have provided a Van sales application with offline features & Bluetooth print option.

### **Zesty Implement Odoo at Zukti - India**

*January 12, 2021* - Zukti is the first omnichannel jewellery brand in the country. Zukti presents charismatic, lightweight, 18k Gold with certified VVS EF Diamond accessories for women.



Odoo has been implemented to streamline the Accounting, Sales & Purchase Module. This has helped Zukti to replace different software that were used to separately handle the operations of the above departments.

### **QWQER decided to move their ERP implementation for Online Delivery Backend with Zesty across India**



*December 20, 2020* - QWQER India is an Online Delivery Backend, delivers Foods, Beverages, Books, Documents, Groceries & Essentials, Fruits & Vegetables etc.

QWQER is one of the largest delivery partnering companies in Kerala and is expanding their operations all over India. We handle their complex financial backend to make minimal human effort.

Starting from CRM, then capturing the sales orders, automatic merchant payouts integrating with cash free payment gateways. Automatic PO creations through email integration, whatsapp integration for payment alerts. Bank integration for payouts etc are few attractive areas of the project.

CRM, Automatic driver settlements, Cash free payment gateway integrations, Budget Analysis, Bank reconciliation, Auto settlement for B2B and B2C customers, TDS processing, Finance are the key features implemented for the fastest growing logistics company.

### **All in One ERP Solution for SBL : An IT Company having more than 1000 employees - India**

*November 18, 2020* - SBL knowledge solutions, one of our esteemed partners, plan to combine all their operational activities to a single solution.



CRM with target vs achievement analysis, Account Management, HR and payroll, Finance, Legal, Project Management are the focus areas for the desired project

### **Online Delivery Application for KBL as Tozzo - India**

*October 06, 2020* - KBL(Tozzo) is an E-commerce mobile application which allows users to create accounts with their basic details so that they can order Groceries, Restaurant foods, Fresh Vegetables, Fruits & Meat to their needs.



KBL group chose their brand name as Tozzo for their newly launching all in one ecommerce Mobile application. According to the management they are launching retail outlets , Warehouse for

Ecommerce Logistics.

Zesty provides robust systems with mobile applications and complete ERP and has a flutter based application to take orders. The application comes with google map integration, product categorization , payment integrations etc. We provide Customer, Vendor, Rider Application all these will be connected with backend odoo where in the orders will be captured, inventory will be updated, Vendor Orders will be automatically created, Rider auto assignment and rider activities will be handled. All the activities will be finance compliant as well.

Zesty implements end to end IT solutions for the group and delighted to be part of a young team who has immense capabilities to deliver good services.

### **ERP Implementation for Kuwait Based Cement Manufacturer - Baitak**

*August 18, 2020* - Gulf Nations for Construction Materials Company (Baitak Group) is engaged in the industrial sector in Kuwait for manufacturing and production of OPC (Ordinary Portland Cement) and SRC (Sulfate Resistant Cement).



Odoo Enterprise Version has been implemented to streamline the Production, Marketing, Sales, Purchase, Inventory and Accounting Departments. This has helped Baitak Group to replace different

software that were used to separately handle the operations of the above departments.

### **Zesty appointed as the IT System Consultant for Muralya Dairy, India**

*July 10, 2020* - Muralya Dairy Products Pvt. Ltd., part of the SFC Group based in UAE aims to produce dairy products of international quality. The company also strives to introduce new benchmarks in milk production, procurement and distribution of dairy products in the regions it operates in. Their Farm, Production and Distribution is based currently in the South Indian Region. ZestyBeanz has been appointed as the key consultant in implementation of the ERP and



its integration to various other systems like Mobile Applications, Milk Analysers, Webportal etc. The System implementation covers various Departments including Sales, Marketing, Production, Farm, Purchase, Inventory & HR.

### **ERP Implementation for Dayaram Group of Companies, India**



June 04, 2020 - Dayaram Group based in Gujarat(India) has three major subsidiary companies.

Dayaram Chemicals Pvt Ltd: Importer and supplier of various solvents.

Petro Chem Industries: Importer and supplier of licensed solvents.

Dayaram Healthcare: Manufacturer of speciality chemicals, also aids R&D. Ahepra Healthcare Limited: Manufacturer API and API intermediates.

Zesty implemented Odoo based solutions to streamline the activities of all the companies in the group for their various Divisions and Locations. The Modules implemented are CRM, Sales, Purchase, Inventory, Manufacturing, HR & Accounting.

### Odoo Based System for Magnus Group, Dubai



April 29, 2020 - Magnus is a marketing and communications service provider offering a 360° synthesis of traditional Advertising, Digital Marketing, Shopper Marketing and Events, Visual Merchandising and Fabrication, and Retail Promoter Solutions. Zesty implemented an Odoo based ERP

system to manage their Sales, Estimation, Planning, Procurement, Inventory, HR and Accounting departments.

### ERP & Mobile Application for Touchtel LLC, Middle East & Africa



March 02, 2020 - Touchtel LLC is one of the largest importers, distributors and resellers of mobile devices and accessories in the Middle East and Africa Region. ZestyBeanz implemented their VAN Sales Mobile Application integrated to an Odoo based Backend ERP System. Touchtel has replaced separate software used for managing different divisions and locations to one single

application hosted in Cloud Server. Apart from the VAN Sales app, the system also takes care of their Backend Sales, Purchase, Inventory and Accounting Departments.

### IT Solution for ARACO Group Of Companies, Saudi Arabia



February 17, 2020 - Arabian Arrow General Contracting Co. (ARACO) for industrial supplies and services is based in the Eastern Province of Saudi Arabia and is a well -resourced company with a mission to continually provide a first-class service to its Oil & Gas Sector customers. Zesty implemented the latest version of Odoo for their group of companies - ARACO, VLITE & Popular Trading Establishments.

Regular Trading Modules were part of implementation covering CRM, Sales, Purchase, Inventory, Accounting, Service.

### ERP for Sabi Electromechanical Works LLC, Dubai

January 07, 2020 - Established in 1984, Sabi Engineering has marked nearly three decades of committed service in the



electromechanical industry. Sabi Engineering has key offices in UAE and India, strong independent finances, an excellent credit rating and a regular repeat client base. In UAE, Sabi Electromechanical Works LLC was formed in 2007 with a key focus on MEP services for fast track projects.

Zesty implemented an Odoo based ERP solution for Sabi Electromechanical Works LLC in Dubai. Zesty customized the Modules for Projects, Budgeting, Timesheets, HR, Payroll, Purchasing, Inventory, Accounting and Finance.

#### **Zesty provides IT Solution for Vismaya Water Theme Park.**

*December 10, 2019* - Vismaya Water Theme and Amusement Park is a unit of Malabar Pleasures (India) Pvt Ltd, promoted by Malabar Tourism Development Cooperative Ltd with registered office at Parassinikadavu, Kannur, Kerala. Vismaya Water Theme Park is the one and only water theme park in India promoted by a Co-operative Society. Vismaya Vismaya water theme park in Kerala Chooses Odoo to streamline their business activities. In the first phase, Zesty implemented Sales, Marketing, CRM, Operations and Mobile Application for field executives. There is a plan to enhance the solution to other modules in the successive phases.



#### **ERP for Sweets Manufacturer in Saudi Arabia.**

*November 12, 2019* - ZestyBeanz implemented ERP for Diplomat Sweets, one of the prominent Bakery Manufacturer and Retailer in Riyadh.



Diplomat is a proud provider of quality sweets and pastries. Since it was established in 1987, Diplomat has built a reputation which helped position it in the market as one of the top competitors across the kingdom. Diplomat manufactures and sells a wide range of products including: Cakes - Pastries - Sandwiches - Appetizers - Juices - Arabic Sweets - Kunafa - Petit Fours - Chocolates

Zesty provided features to simplify inter branch order taking and order processing. Also simplified the manufacturing process without using the base odoo manufacturing module. The Modules implemented were Manufacturing, Sales, Purchasing, Inventory and related Operations.

#### **Zesty implements ERP at Dubai Carbon Center of Excellence (DCCE, A DEWA subsidiary).**

*October 25, 2019* - Dubai Carbon is a 'Private Joint Stock Company' (PJSC) shared between Dubai Electricity and Water Authority (DEWA), Emirates National Oil Company (ENOC), Dubai Holding and Empower. Dubai Carbon was established to capture a growing niche market, catering specifically for the transition to a low-carbon and green economy through the consolidation of knowledge.



Zesty migrated their old version OpenERP7 to Odoo Version11. The modules implemented are Purchase Requisition and Procurement, Sales Management, Accounting, Projects, Timesheets, complete HR and Payroll

Management. Odoo also takes care of the IREC and CDM operations and inventory management.

#### **Odoo based Real Estate Management solution implemented for Reef Towers, JLT(Dubai)**

*October 14, 2019* - RSO has been extending their services for multinationals to SME'S to single entrepreneur businesses to set up flexible and adaptable office space equipped to the highest standards and giving their business a powerful head-start.



With a professional and multinational team that speaks over 25 different languages in Dubai, they have helped over 500 reputable and well-known multinational companies with their serviced office set-up so far.

CRM, Sales, Property, Lease, Accounting, HR, Payroll modules in Odoo has been implemented to automate all their departments. Management Dashboard has highlighted the implementation which takes care of the business intelligence required for business analysis of RSO.

#### **Danat Group MiddleEast implements Odoo for UAE, Oman, Saudi locations.**



*September 30, 2019* - Danat is one of the largest computer service centers in the Middle East. Being the pioneers in the area of computer service for the past 13 years, they master in identifying , troubleshooting and resolving issues with all brands of laptops, PCs, cell phones, printers, CCTVs, iPads. They also provide Networking solutions to many major IT giants in the global scenario. Danat is the largest provider of spares and service of Laptop and computer accessories in UAE, Oman, Saudi and India.

Zesty has implemented Odoo for their complete operation in UAE, Oman and Saudi. The ERP modules take care of their Sales and Service divisions. Also Zesty rolled out a mobile application for real time capturing of day to day transactions from different branches also for Purchase Requisitions and its internal management.

#### **Blue Diamond General Maintenance joined hands with Zesty for their complete IT solution.**

*September 20, 2019* - Blue Diamond Group, Dubai an ISO 14001, 9001, 54001 certified company for quality management was established in 1995 and is the leading name in

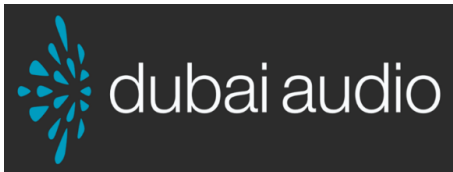


the field of General Cleaning, Pest Control, Anti Termite, Security Services, General Maintenance and facility services, Interior Fit Out and Joinery Works, Uniforms Tailoring, and PPE trading. They have a workforce of over 1800 employees

with Nationalities from different countries like India, Pakistan, Nepal, Bangladesh, Philippines, Nigeria and Egypt.

Odoo is implemented for their operations (Contracts Management), Tasks Management, Sales, Purchases, Inventory, Projects, Accounts in the first phase. In the second phase Zesty covered the complete automation of the HR related module and in the final phase, Mobile App based real time task management and monitoring was implemented.

#### **Trading Operations of Dubai Audio takes an Odoo touch through Zesty.**



*September 10, 2019* - Dubai Audio was born in 1994 of a passion for music and the high-fidelity equipment that gives heart and soul to sound in the UAE.

The Retail and Wholesale Operations of Dubai Audio has been completely automated through CRM, Sales, Purchase, Inventory and Accounts modules in Odoo. Serial Number based supply chain management is implemented at Dubai Audio by integrating the retail locations and the warehouse.

#### **Abu Dhabi based Chemical Solution provider Green Water migrates to Odoo.**



*August 22, 2019* - Green Water Treatment Solutions (GWTS) is one of the region's leading water solution providers. They focus on preserving and optimising water in the most environmentally sustainable

way, by applying technologically advanced solutions.

Odoo has been successfully implemented by Zesty at GWTS with Sales, Purchase, Accounting, Projects, Inventory, HR-Timesheet Modules. This has helped GWTS to have centralised system on a cloud server which streamline operations for all their departments.

#### **Middle East Dental Laboratory, Dubai automates whole operations with Odoo.**

*August 12, 2019* - On Sheikh Zayed Road in Dubai, Middle East Dental Laboratory (M-Dent) is a big team of highly qualified Dental technicians. Since 1995 M-Dent has been a vanguard of the latest advancements in the field of dental technology in the UAE; with a reputation among clients and peers for expertise in the fields of orthodontics, implantology and cosmetic dentistry.



ZestyBeanz has implemented Odoo based ERP solution to replace different software used for the Operations, Inventory, Purchase, Sales and Accounting. The



implementation happened in multiple phases from Sales, Accounting, Procurement, Inventory and finally the Operations with access to every Technicians of different Departments (Ceramic, Denture, Ortho etc).

#### **Autospin Workshop Choose Odoo for their Organisation**



*August 08, 2019* - A new venture Autospin Workshop in Kannur(India) Choose Odoo for their Organisation. The implementation has Modules such as Estimation, Job Card and Invoicing etc.

#### **Parking management in Odoo for Park Point, Bahrain**



*July 30, 2019* - Operational in Kingdom of Bahrain and the Kingdom of Saudi Arabia. Providing Valet Parking Services, Parking Management and Parking Facilities Equipment and Technologies. The leading valet parking and car park management company in

Bahrain.

Zesty has developed customized modules for Park Point Accounting.

#### **Odoo for Bahrain Authority of Culture & Antiquities**



*July 24, 2019* - The BACA mandate includes overseeing the culture sector in the Kingdom. the Culture and National Heritage Sector, is responsible for setting all plans and programs related to culture, arts, and heritage in the Kingdom of Bahrain, with a vision to update and develop the cultural infrastructure, and activate the role of culture in social and economic development.

Zesty has implemented customized modules for ticket generation, printing and reports.

#### **Completely customised ERP for Pragathi Training Center, Kannur**



*July 08, 2019* - We are building Completely customised ERP for Pragathi Training Center Kannur. Pragathi Study Centre is a coaching centre run by highly experienced and well qualified teaching faculty. "Pragathi imparts quality education along with value added programmes to enable overall development and growing of students

into good human being".

Our implementation will have the functionalities for Admission Management, Queue management, Course Planner, Class Planner, Student performance evaluation, Fee and Penalty management etc.

### Zesty Kannur Division Provides Odoo for Labella Auto Spare Parts, Mattannur

June 27, 2019 - Zesty Kannur Division implements Odoo for Labella Auto Spare Parts. The implementation composed with Modules useful for Operations of Spare Parts Industry.



### 6 Pence, A MultiNational Company joining hands with Zesty

June 13, 2019 - 6 Pence is a management, HR, and corporate advisory house specializing in business process outsourcing and sales management. 6 Pence also has a presence in both the United Arab Emirates and the Sultanate of Oman.



We customised modules for 6 Pence Customized Reports, Human Resource Management and Accounting.

### ZestyBeanz Introduce ERP for MARTINIZING LAUNDRY & DRY CLEANERS

May 21, 2019 - MARTINIZING LAUNDRY & DRY CLEANERS is an American Franchise but now a fully owned Bahrain Company established and operational in the Kingdom since 1985. Martinizing Laundry is also a member of the International Fabricare Institute, USA.



Zesty has implemented Odoo in POS, Purchase Management, Accounting, Inventory Management and Human Resource Management. We also Customised Module for Job Order Management and Customised reports.

### Complete ERP solution in Odoo for Bokhwa Group

May 02, 2019 - The Bokhwa Group has been through major transitions under the leadership of Hassan Abdulla Bokhwa.



From a construction company to a well diversified corporate group that's made its mark in civil engineering, property development and business development.

In the implementation, we will be providing them with a complete system, which includes Human Resource Management, Customised reports and Attendance Integration

### Sniper Trading adopts Odoo Supply Chain Management ERP

April 03, 2019 - They have been providing head to toe apparels and accessories required for the security and safety purposes work. A tactical shop that offers Industrial, Outdoor, and Fitness Gears and Apparels shop.



ZestyBeanz implementing Supply Chain Management modules. We also provide services such as CRM, Sales

Management, Point of Sale, Purchase Management, Accounting, Stock Management and Human Resource management.

#### **Charity Management ERP for Eslah Khairia, Bahrain**



*March 12, 2019* - The Al Eslah Society deals with human welfare. They aspire to be the leading institution in the field of charity work by adopting perfect, creative and transparent management methodology and implementing specific projects serving people within and outside Bahrain, primarily focused on local community concerns, supporting the Organization's mission, and enhancing the spirit of volunteerism in the community and our effective communication with all our partners.

Project is mainly website related, through which public users can donate for orphans, projects etc and do the payment also. We Customised modules for Eslah workflow, website and payment gateway integration.

#### **Distribution Mobile Application and Factory Management ERP for Classic Foods**



*February 04, 2019* - Zesty Bangalore implements Odoo for Classic Foods, A prominent food products distributor in Bangalore.

The implementation aims for streamlining their Deliveries, Factory process, Accounts etc. The project also includes an attractive mobile application for the salesperson to take the orders remotely and it will be pushed to the planning and dispatch team.

#### **Veera International Implement Odoo for the MEA Operations.**



*January 08, 2019* - Classy is the brand name under which the world knows Kottakkal Wood Complex™. Wood Complex was established in 1985 in Kottakkal(Kerala, India). Its world class furniture brought it into a position of leadership within a very short span of time.

ZestyBeanz has been awarded the implementation of ERP based on for their retail, manufacturing and wholesale business. The system will be working in a multi company structure and on a centralised hosted ERP to be accessible from different branches and warehouses of Classy. The Modules to be implemented are CRM, Sales, Planning, Inventory, Purchases, Finance, HR/Payroll, and Manufacturing.

#### **Savon WLL in GCC Goes with Odoo**



*January 02, 2019* - Savon WLL is part of a big regional group in the GCC countries based on cosmetic products. Zesty has implemented a customised module for Savon Preprint reports for Invoice along with Sales Management, Purchase Management, Accounting, Inventory Management and Human Resource Management.

### **Classy Furniture (India) entrust their business with Zesty and Odoo ERP.**

*December 12, 2018* - Classy is the brand name under which the world knows Kottakkal Wood Complex™. Wood Complex was established in 1985 in Kottakkal(Kerala, India). Its world class furniture brought it into a position of leadership within a very short span of time.



ZestyBeanz has been awarded the implementation of ERP based on their retail, manufacturing and wholesale business. The system will be working in a multi company structure and on a centralised hosted ERP to be accessible from different branches and warehouses of Classy. The Modules to be implemented are CRM, Sales, Planning, Inventory, Purchases, Finance, HR/Payroll, and Manufacturing.

### **NTS Tyre Supply (USA) partner with ZestyBeanz for their Odoo Support**

*December 08, 2018* - A leading Tyre Supply and Repair shop NTS Tyre based out of Minnesota has partnered with ZestyBeanz for their long term support on the Odoo ERP implemented for their business. Zesty's responsibility will be to Manage the ERP infrastructure, ensure Quality and conduct UAT for the customisations done in Odoo by NTS development company in the Eastern Europe. The Agreement is for long term and



Zesty is also responsible for maintaining and support of their Odoo hosting servers.

### **R3 Factory implement Odoo for their Service Center**

*November 20, 2018* - Dubai based all in one shop for Mobile and IT service solutions has implemented Odoo with the support of ZestyBeanz. R3 stands for the typical processes in the Service Center industry - Repair, Reuse and Renew.



Zesty implemented a separate workflow for the above business cases along with its integration to the Sales, POS, Purchase, Inventory and Finance modules. The system has enabled R3 Factory to streamline the operations efficiently and to easily leap into the next phases of business growth from a start-up concept.

### **Argoob appoints Zesty as the key Consultant for their Odoo - Ecommerce Integration**



*October 10, 2018* - Argoob.com is a member of the Europetro group of companies focused in E- marketing of specialized accessories for off road vehicles in Dubai. Zesty has been awarded the consultancy and implementation contract for their ERP System and Ecommerce integration. ERP is implemented in Odoo and the E-commerce solution using Magento. The solution is expected to automate the Sales and Supply Chain process with integrated modules.

### **Alpha Emirates migrate OpenERP to Odoo with Zesty**

*September 01, 2018* - Alpha Emirates, established in the year 1985. The owner is H.H.



Sheikh Faisal Bin Khalid Sultan Al Qassimi and continues to be a proprietary concern, as of today. Alpha Emirates is a professionally managed, Recyclable waste reprocessing company actively involved in the area of waste collection, Segregation, Up gradation, Shredding,

Compaction and reprocessing for industrial recycling purposes. Alpha Emirates, processes about 84,000 MT of paper waste and 6,000 MT of plastic annually.

Zesty was designated to implement the latest version of Odoo has been implemented and a successfully gone live by integrating all their Operational Divisions with multi company, multi country, multi warehouse configuration.

### **Zesty Joining hands with SBL Knowledge Services**

*August 02, 2018* - Zesty Joining hands with SBL Knowledge Services for their ongoing projects in Odoo for renowned customers across Kerala.



SBL founded in 2005 is one the fastest growing and most sought-after knowledge organizations in India. Their expertise lies in Geospatial Science, Smart Technology Solutions, Virtual Reality and Business Transformation Services.

The association between the two companies has already struck major deals with some of the leading Public Sector organisations in Kerala like Steel & Industrial Forgings Limited(SIFL), United Electrical Industries Limited(Unilec).

### **Odoo for Largest Real Estate Company Al Tijaria, Bahrain**

*July 02, 2018* - The Commercial Real Estate Company K.P.S.C (Al Tijaria) is one of the largest real estate developers and management companies in Kuwait and the GCC region. Al Tijaria was listed in the Kuwait Stock Exchange (KSE) towards the end of 2004.



We implement Odoo for managing the activities of a complete real estate company range from Leads Generation , Reservation, Building and Property Management, Invoice Scheduling, Availability checking etc.

### **E- Tender Synchronization with Odoo for Bahrain Tender Board**


*June 14, 2018* - The Tender Board is a fully independent body, established by a Royal Decree on 7 January 2003, with a clear agenda to set up a



strict regulatory mechanism that would ensure fairness and equal opportunity for all.

The Tender Board is committed to supporting the Kingdom's far-reaching programme of economic, business and social reforms that will not only benefit the nation and its people, but also contribute to the ongoing growth and prosperity of the Gulf region and the Middle East Zesty has added a feature to push and pull the data updated in the E-Tender Portal using a webservice.


### **Qonsius Ventures (Spain) switch to Odoo**

 *May 22, 2018* - Qonsius Ventures S.L based in Madrid (Spain) implement Odoo as the main system for their operations and finance. Zesty implemented modules in CRM, HR, Accounts, both companies has got into a long term agreement for the technical support for the growing requirement for the ERP system for Qonsius.

### **Sand Dollar Dubai implement Odoo for their Retail and E-Commerce apparel business.**


 *May 03, 2018* - Sand Dollar is a leading beachwear and apparels boutique in Dubai. They have retail outlets in leading 5 star hotels in Dubai (Fairmont The Palm, Waldorf Astoria, Jumeirah Al Mina etc.) and also a well managed e-commerce store. Zesty implemented Odoo based ERP solution for their business which is integrated with their retail POS and the online store. The solution enabled them for efficient inventory management where stock are shared between the various retail shops and the webstore. Zesty implemented Odoo for their Sales, E-Commerce, Purchasing, Inventory, Finance and HR modules.

### **Seetha Global Dubai choses Odoo**

 *April 02, 2018* - Another member company of the Simba Group of companies (Africa), Seetha Global has implemented Odoo as their Accounting and Management Software to handle the operations at Dubai.


Odoo was the first choice for Seetha and Zesty as the preferred partner for the same as both companies already keep years long relationship of implementing and maintaining Odoo for their other companies in the group based in various locations in the world.

### **Zesty implement Odoo for Orlando Sports, UAE**

 *March 15, 2018* - UAE's leading Sports Distributor and Retailer has implemented Odoo. Zesty was the implementation and technical partner for the successful role-out of Odoo 17 Outlets across the emirate and its Wholesale divisions.

The implemented module included POS, Sales, Accounting, Purchasing, Inventory, HR/Payroll. Orlando sports could replace the separate instances of POS software that was used in each outlet with Odoo.

### **Zesty role out Odoo for iPOS Soft, Dubai**

 *February 02, 2018* - iPOS Software has earned an unrivaled reputation as a leader in Point of Sales (POS) software solutions across the Middle East. ZestyBeanz has implemented Odoo based solution for their Operational activities. The modules implemented are, CRM, Sales, Contracts Management, Tickets & Helpdesk, HR, Accounting, Payroll etc. Odoo has helped to streamline the whole operational process for

iPOS and coordinate the business activities between the different Sales & Support divisions and the Offshore Back office.

### **Al Mobidoon Pest & Cleaning Control Services migrate to Odoo**



*January 25, 2018* - Zesty is one of among the key solution provider in Pest Control Services Sector in Dubai. It has implemented its PESCO solution to Al Mobidoon, which is a unique pest control services ERP Solution.

About Al Mobidoon - Al Mobidoon offers comprehensive general pest control services and termite control services, for residential, industrial, commercial and maritime customers in Dubai, Sharjah, Abu Dhabi & other Emirates and Damascus - Syria.

### **Saudi's Leading Concrete Ready Mix company implement Odoo**



*December 01, 2017* - Sarmix for ready-mix concrete and cement products is a branch of Saleh Abdul Aziz Al Rajhi Company for Trading. Sarmix started producing and servicing its customers in 2008 and has become one of the leading

companies in Kingdom of Saudi Arabia producing ready-mixed concrete and cement products according to the highest international standards.

Odoo is implemented for the entire business operations. In Sales, Planning, Production, Integration to Batching Plants, Fleet Management, Weighing Bridge, Procurement, Workshop, HR/Payroll and centralised Finance Management. Zesty has been engaged with SARMix for about an year and it has successfully implemented for all the Departments.

### **Genpharm Services(UAE) replace Sage with Odoo**



*November 18, 2017* - Genpharm Services headquartered in Dubai is a specialty pharmaceutical marketing and consulting company, providing their strategic partners with fast and sustainable market access into the MENA (Middle East & North

Africa) region, including business development, in-licensing and more. Zesty was the consulting and implementation partner for their ERP system and the operations were migrated from Sage to Odoo. The operations (Projects, Procurement, Inventory, Sales etc), Accounts and HR were implemented in Odoo along with the integration to the attendance device. Zesty configured a multi company based system with exhaustive financial and analytical reporting based on various KPI in their business. Another key feature in the implementation was that the Partner Portal with Genpharm could give access into their system for their principal companies to audit thus bringing a much improved efficiency and transparency in their relationship with the strategic partners worldwide.

### **Pankajakasturi implement Odoo to streamline the entire business operations**



October 12, 2017 - India's leading Ayurvedic Products Manufacturer Pankajakasturi Herbals India Pvt. Ltd. has implemented Odoo with ZestyBeanz as the Technical Consulting and implementation Partner.

Zesty has implemented Odoo in the Production Planning, Manufacturing, Procurements, Inventory, Accounts & Finance Departments along with an integration to Salesforce Mobile Application. Odoo could replace multiple software that were being used to run different operations of Pankajakasturi into a centralised ERP system.

### Event Management module in Odoo for Injaz Bahrain



August 21, 2017 - ZestyBeanz Implemented Odoo for Injaz Bahrain which is a non-profit organization that was established in 2005 as part of Junior Achievement Worldwide.

We customized Event management module for configuring the program plans for the academic year. The event management customization includes reports, setting targets for each year, auto serial generation, reports for each year, for programs and accounting.

### Link Atelier signs contract with Zesty Beanz for Odoo implementation



July 18, 2017 - ZestyBeanz signed the contract with Link Atelier to implement Odoo for their operations. Link Atelier is a Furniture Retailer and agent of foreign brands.

In the implementation, we will be providing them with a complete system, which includes Sales, CRM, Inventory Management, Accounting, PoOS and Manufacturing modules.

### Blossom Laundry joins hands with Zesty Labs for implementing Odoo



June 12, 2017 - Blossom Boutique Laundry is one of the leading laundries in the UAE located in Dubai Marina. Blossom has decided to implement Odoo for improving their business processes with Zesty Labs as its implementation partner. For streamlining its operations, Blossom Laundry will have modules such

as Sales, Jobs Management, Delivery tracking, HR & Payroll and an exclusive order taking



mobile app, which can also be used by its customers.

### **Prominent real estate company MBH Properties decides to implement Odoo**



*May 08, 2017* - MBH Properties, a leading real estate holding company in the UAE joins hands with Zesty Labs to implement Odoo for their operations. MBH Properties wishes to improve their processes in real estate management, and hence decided to have a

software which can track their rental units and the rental incomes and expenses for each of those units.

### **Emirates Services, Dubai migrate their business to Odoo**



*April 10, 2017* - Emirates Services LLC, one of the pioneers and leading Cleaning and Pest Control Services company has migrated their business operations to Odoo from their existing legacy system. ZestyBeans has been awarded the project and Odoo is implemented for the Sales, Service Management, Accounting, HR and Payroll. A Mobile App for Sales staff and

Technicians is also covered in the scope of the project and the system is expected to streamline all the activities of Emirates Services from a single software system.

### **Zesty implements Odoo for Arbella across all their locations in Saudi Arabia**



*March 02, 2017* - Arbella launches its operation in different cities in Saudi Arabia with Headquarters in Jeddah. It has chosen Odoo as its ERP for managing the entire Sales, POS, CRM, Purchase, Inventory, Accounts, HR, Payroll activities. ZestyBeans has successfully rolled out the projects in the scheduled time frame.

### **Betterspace implement Odoo for UAE Operations**



*February 21, 2017* - Betterspace is an emerging Trading Company in UAE, they serves goods mainly for Oil and Gas Companies.

ZestyBeanz is currently implementing Odoo to manage their trading operations. The functionalities that is being implemented are Sales, CRM, Purchase, Inventory, Accounting and also about to implement Tender and Bidding Extension to Send RFQ to multiple suppliers, setting Cost Factor and Margin and also setting of Landed Cost.

### **Odoo for Car Store, UAE**



*January 23, 2017* - Carstore is an UAE's leading online Car Accessories destination. They are the largest and fastest growing Car Accessories Store focused e-commerce site in Middle East.

Odoo was successfully implemented for their operations with modules Sales, Purchase, Inventory and Accounting. Apart from these Zesty has integrated Odoo with magento and also customized POS backend print.

### **Qatar based Medicals Equipments Trader migrates to Odoo**



*November 25, 2016* - Sedeer Medical is a leading and most competitive provider of Turnkey solutions, products and services in healthcare, education and research, veterinary sciences, forensics, agriculture, Oil and Gas industries etc. in

Qatar.

Sedeer have migrated their custom build application to Odoo for operations in CRM, Sales, Purchasing, Accounts, Inventory, HR and Service Management departments.

### **Odoo for Upscale Design, UAE**

*November 11, 2016* - ZestyBeanz has implemented Odoo for Upscale Design, U.A.E.



Upscale Design is a design and build company for both commercial and residential projects. They have carried out multiple contracts and successfully handled various construction projects for all types of companies and individuals throughout the U.A.E, always ensuring their clients with high quality and affordable projects. ZestyBeanz

has implemented Odoo for their operations such as Sales, Purchase, Inventory, HR, Project Management and Accounting and also customized module suitable for project works that involves Costing.

## **Silicon Advertising, Dubai implement Odoo**



*October 30, 2016* - Silicon Advertising is a leading large format digital printing and advertising solutions company for outdoor and indoor media in Dubai. They are also leaders in vehicle graphics. ZestyBeanz has implemented Odoo for their operations such as Sales, Purchase, Inventory and Accounting.

## **Odoo with Android application for MSI Auditors**

*September 09, 2016* - "MSI Alnoman & Ravi Chartered Accountants" is a prominent auditing firm in UAE, they have direct offices in Dubai and Sharjah. They have adopted ODOO for their operations including unique customizations that suits for an Auditing firm. The application sets different stages for each work from logging a work followed by assigning multiple tasks with mandatory checklist activity, Review by management and approval procedure with notifications to the responsible, Sending unique documents and storing the important data, Invoicing and Closure of task and projects. Each stages are controlled by access rules. The user has to log time sheet for each for all the tasks assigned to them within a period that is set by the company policy. To make this procedure easy and efficient we have provided mobile application for the users to log the timesheets.

## **Advertisement Management module in Odoo for SharafDG**

*August 19, 2016* - ZestyBeanz has provided a solution for one of its prominent customer Sharaf DG to manage the advertisements in multiple locations.

The Advertisement Management module includes Vendor Register portal, availability of the slots to book an Advertisement for vendors, check the Cost, Locations, Vendors Reservation, Email alerts and tracking the reservation status functionality.

## **Donna Italia, Australia signs off for Odoo Enterprise through Zesty.**



*June 12, 2016* - Donna Italia(DI) has become a dominant player in the international food market within a very short period of a few years. Millions of customers around the world enjoy the company's products through thousands of commercial enterprises making use of Donna Italia's services. Some of the commercial enterprises on the

Donna Italia customer list are large food chain stores, international retailers, leading, worldwide hotel chains, leading entertainment organizations (such a theme parks), etc. The Australian subsidiary of the Donna Italia has moved their entire operations to Odoo from their existing software. DI had signed up for the latest Odoo enterprise (Version 9)

through ZestyBeanz and implemented a customised system to meet all the current business requirements.

### **Ridpest, Singapore adopts Odoo as their ERP system.**



*May 28, 2016* - Ridpest Private Limited is one of the leading Pest Control company in Singapore since 1973. With its well trained technicians, the company has maintained high standards of Pest Control and Fumigation with multiple offices in the country. Ridpest has identified Odoo as a potential ERP solution to scale up and bring more efficiency in the current business. It uses modules like CRM, Sales, Purchase, Projects, Stocks and Accounting. A native mobile app in Android and iOS is also available for real time updation of Task, Timesheet, Invoice and Service report by technicians when they are in customer site.

### **Odoo for the International Trading operations of Kiehberg GmbH, Germany.**



*May 10, 2016* - Kiehberg GmbH, Germany is a leading distributor for Sports and Outdoors goods from Germany to Asia. They also deal with dangerous and restricted goods export from Germany to its subsidiary company in India. ZestyBeanz has implemented Odoo for their entire business operations. With customised solution in Odoo, Kiehberg could streamline the process of the International trading and its related documentation processes.

### **Odoo for Middle East Communications, Dubai**



*April 30, 2016* - Middle East Communication and Wireless Trading LLC is a customer driven and result oriented company, specialized in the field of wired and wireless communication solution. Odoo was successfully implemented by ZestyBeanz for their integrated operations with modules such as Sales, CRM, Purchase and Accounting.

### **Real time and efficient Fleet Management in Odoo**



*April 20, 2016* - ZestyBeanz in association with Sotersat NV (Netherlands) has come up with a complete solution for Fleet management in Odoo. Odoo is integrated with the GPS tracking system from Sotersat which allows to generate factual information concerning the fleets of any organisation.

Some of the areas it cover are; Real-time and historical tracking, Turn-by-turn route display, Area exit, towing, border crossing, External battery alarm, Deep sleep power save mode, Support for sensors/switches, Crash sensor, Driver identification, Speeding alarm Excessive engine idle alarm, and a Smartphone App with Custom reports.

### **Beauty Concept to use Odoo for their operations in Saudi Arabia**



*March 30, 2016* - Beauty Concepts is a selective provider of professional beauty products and services in Saudi Arabia. They represent all the global leading brands in beauty products. Odoo is implemented with the support of ZestyBeanz first in the Jeddah location and then in the other locations across Saudi Arabia. With Odoo, Beauty concepts aims to have one single application to manage all their retail and supply chain. All the key modules in Odoo for a Trading industry has been implemented.

### **ERP for Marshall Security Services, Netherlands powered with Odoo**



*March 13, 2016* - Leiden(Netherlands) based Marshall Securities is implementing Odoo with the support of ZestyBeanz. Marshall Security services works exclusively with specially trained and experienced staff for more than 12 years for household and commercial security services. Odoo will replace all the other separate software which were used for different business operations. The modules implemented are mainly CRM, Asset Management, Locations Management, Alarms Management and Human Resources in the first phase. A mobile app for Alarms management is also works integrated with the ERP back end and which is available with the field Technicians. More modules are expected to be added in the later phases.

### **Nazih Group implements Odoo for its Support Division of UAE**



*February 12, 2016* - As a pioneer in the Middle East region in various business sectors, Nazih Group is in existence for more than 35 years, and present in 18 countries in the MENA (Middle East and North Africa) region and also in Canada. Nazih Group has its headquarters in Sharjah, UAE and more than 4000 employees in its payroll. We are implementing Odoo 'After Sales' module for their cosmetic division to efficiently manage their services and for proper tracking of onsite jobs.

## **Xtema, Germany implement Odoo**



*February 01, 2016* - Xtema - Thomas Lebherz Textilmaschinen e.K. based in Germany, represents a family tradition over three generations in trading and servicing the textile industry since 1956. The company is specialized in trading Machinery and Spare parts to customers globally.

ZestyBeanz has implemented Odoo to streamline the business operations of Xtema with modules CRM, Sales, Purchase, Stock and basic Accounting. Apart from these Zesty also has implemented customized web shop module of Odoo to manage the Machinery and Spare parts sales separately.

## **E-Core Group adopts Odoo for its Chain of Schools**



*January 20, 2016* - ECore International LLC, a major customer of Zesty Beanz is going to implement Odoo for their new venture ECore Education in Dubai. All the functionalities supporting school activities will be provided and implemented soon.

## **Zesty to support & manage ERP for Canadian Solar, Munich**

*January 10, 2016* - Founded in 2001 in Canada, Canadian Solar (NASDAQ: CSIQ) operates as a global energy provider with successful business subsidiaries in 20 countries on 6



continents. Besides serving as a leading manufacturer of solar PV modules and provider of solar energy solutions, Canadian Solar has a geographically diversified pipeline of utility-scale power projects. The company uses Odoo as their ERP

for the EU locations and ZestyBeanz has been awarded with the contract for the implementation and support of the ERP for its growing demands. The contract is a long term in nature for their Online sales, Purchases, Accounting, Stock and other trading modules for the entire EU region locations. Canadian Solar also has more plans to enhance the Odoo usage to other locations and departments globally.

## **Leading Spa in UAE migrates to Odoo**



*January 07, 2016* - Zesty Beanz is going to implement Odoo for Wellness Spa in Ras-Al-Khaimah, a sister concern of Mefroz. We have done the system study and shared the possibility study documents and workflow documents. So far they are satisfied with our works and decided to proceed the project.

We will be going to integrate all their spa related modules like POS (membership management, offers management, attendance management) and all the

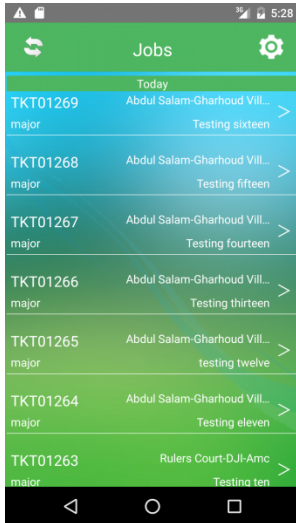
activities in different departments to Odoo.

### Odoo for Secure Track, Dubai



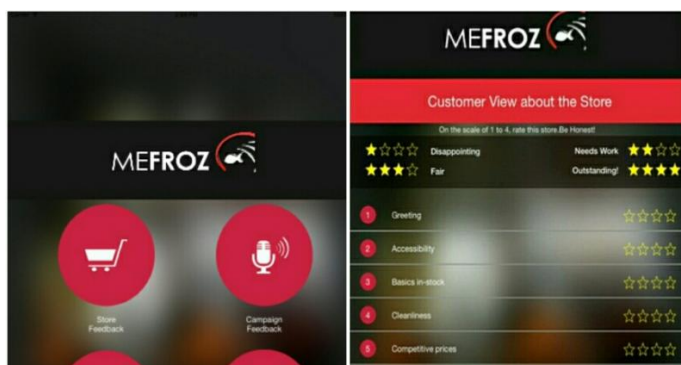
December 15, 2015 - Secure Track (Earlier known as Aroma Information Technology) is a Dubai based IT Company which provides a full range of IT Solutions and Services absolutely tailored to suit your business needs. Odoo was successfully implemented for their operations with modules such as quotations, bid selection, project management (AMC projects), purchase, sales, accounting, warehouse management, inventory (serial number based lot tracking). The main intention of implementation was to provide an efficient service management system and thereby to track their activities. Discussion to integrate Odoo for their new magento online shop is also going on. So far they are happy with our services and looking forward for more customization in future.

### Odoo - Android integration for Dubai AC



December 10, 2015 - Zesty Beanz introduced a new native android app for our customer Dubai AC. It is an Odoo synced online service tracker, for each of the employees in an enterprise to assign their tasks for a day and thereby to evaluate their performance. Each employees can login in to the app with the user credential provided, which is the same for accessing the Odoo ERP. All the data regarding their tasks for that day will be pushed to the server and get synced with it. It is also one of the Odoo-Android integration from our team and was a great success

### Odoo For iOS Devices



October 19, 2015 - Zesty Beanz introduced a retail app for the iOS devices for one of our valuable customer Mefroz. The application is currently using in all Mefroz outlets

to replace pen-paper feedback forms and tedious data entry with real-time data collection from their in-store customers. We integrated ERP with iOS devices so that whenever the datas are entered to the app, it will get easily synced with the Odoo database. The Mefroz customers can simply login in to the app using their own credentials using in the ERP. This retail app was a great success and it is the first one of the series of app which are going to integrated to the Odoo ERP.

### **Nifty, Dubai Implements Odoo For Full Business Operations**



*September 12, 2015* - Zesty Beanz implemented Odoo for one of the leading IT Consulting and Technology Infrastructure solutions provider company, Nifty in Dubai. Arena of server and Data Storage Solutions, Network Infrastructure Service, Linux-Open source Solutions and Network Services, Project Management, etc:- are their major services. Odoo was implemented for their full business operations like quotation handling, job scheduling along with Purchasing and Accounting modules.

### **Zesty support Historical Reproductions GmbH**



*July 03, 2015:* Historical Reproductions GmbH (GDFB) is the worldwide leading Re-enactment trademark in the field of suits of armors, helmets und gambesons. GDFB-products are available in Australia, USA, Canada, UK, Spain, Portugal, France, Belgium, Netherlands, Denmark, Sweden, Poland, Germany and Russia.

As part of streamlining the management and operations of various services, GDFB wishes to migrate and improve their old version of OpenERP. GDFB had identified Odoo as a solution which can solve their business issues way back in 2012 and now looking to enhance the system and by migrating to latest versions. ZestyBeanz Technologies UG has been identified as a potential consultant to implement OpenERP. The implementation will involve mainly configuration & customizations of Odoo in Sales, Purchase, Warehouse, Accounting modules.

### **SharafDG moves Support Divisions operations into Odoo**



*June 22, 2015:* Since its inception in 2005, Sharaf DG has come a long way and achieved many milestones to become one of the leading powerhouse retailers in the Middle East region. UAE's first ever Big-Box concept started its journey as a 15,000 sq ft electronics store in Dubai. The brand's perseverance and hard work has paid off with 26 stores in UAE and Bahrain today and more in the offing. DG Help, the exclusive support division in the group companies has implemented Odoo with ZestyBeanz as its implementation partner. The module takes care the entire the Support and Help desk business flow in its various locations across UAE. It has helped DG Help to streamline the processes and make improve



efficiency in the customer support.

### **1004 Mart signs contract with Zesty Beanz for Odoo implementation**



*June 02, 2015:* 1004 mart is an Asian food supermarket in Dubai, which also has wholesale and meat processing units as other operations. In the implementation, we will be providing them with a complete system which includes Sales, Purchases, Warehouse Management, Accounting, Human Resources and Manufacturing modules.

### **Dubai Air-conditioning implements Odoo for full business automation**



*Feb 02, 2015:* ZestyBeanz has implemented Odoo for one of the leading HVAC servicing company in Dubai. Dubai Air-Conditioning Co. specializes in electromechanical systems with core focus in the design, installation and after-market servicing of HVAC systems. Odoo was implemented with Customised CRM, costing, sales, purchase, accounting, project management, service management, human resources, and payroll modules. Dubai AC uses Odoo for its regular business operations and is also streamlined with the on-site service operation using the mobile app connected to Odoo.

### **Fair Management for Papershow, Belgium**



*Jan 26, 2015 -* Zesty Beanz, along with Adventech implemented OpenERP for managing fairs and exhibitions at the Papershow. The implementation included Event/Edition management – To manage various events and its editions, Online registration for allowing participants to register online to take part in a particular event, and badge generation. The project also included the Onsite Bar code scanning of entry tickets for each individual participants and the respective MIS reports.

### **DECORE identifies Odoo as their ERP through Zesty's expertise**



*Jan 05, 2015:* DECORE International LLC is a major distributor of batteries in Dubai. It mainly imports materials to the UAE and supplies them to domestic and international resellers and retailers. Odoo takes care of the entire supply chain management along with an efficient claims and guarantee handling module. DECORE is also diversifying its business with a vendor managed inventory model in multiple locations across all the Emirates for which Odoo is the proposed system along with its mobile module.

## Abu Dhabi based Oil & Gas service company migrates to Odoo



*Dec 15, 2014:* Since 1992, Hatta Trading and Services focuses in the field of Instrumentation, Electronics and Mechanical, and has established a commanding position in procuring and delivering systems, equipment and spare parts for oil and gas industries, heavy industries, power and water generation plants and food industry from the original manufacturers through specialized export trading houses. Hatta successfully replaced their legacy software to handle all its business operations. The main highlight was the Trading related modules for capturing large enquiries from different customers and it also includes supplier selection process and costing to customer. The key operation module was supported with localised UAE accounting, inventory and HR modules.

## Fair Management for Dentex, Belgium



*Dec 15, 2014 -* Zesty Beanz along with Adventech implemented OpenERP for Dentex in managing fairs and exhibitions. The implementation included Event/Edition management – To manage various events and its editions, Online registration for allowing participants to register online to take part in a particular event, badge generation, and Onsite Bar code scanning of entry tickets for each individual participant & the respective MIS Reports.

## Safety chose Odoo to for multi-location Trading business in Kuwait



*Nov 20, 2014:* Safety International is a growing network of Industrial safety supplies in Kuwait with more than 500 well known brands in the industry. Safety International implemented a customized Open ERP which included functionalities such as sales, purchases, accounting and stock management. The system takes care of multiple locations from a single local OpenERP server. The project is in the process of moving to the updated version of Odoo.

## Fair Management for Farma, Belgium



*Nov 02, 2014 -* Zesty Beanz along with Adventech implemented OpenERP for Farma for managing fairs and exhibitions. The implementation included event/edition management – To manage various events and its editions, online registration for allowing participants to register online and take part in a particular event, badge generation, and onsite bar code scanning of entry tickets for each individual participants & its respective MIS Reports.

## OpenERP for Industrial Establishment Company, Kuwait



*Oct 10, 2014:* The Company is a long established leader in the trading and supply of specialized Engineering Industrial Equipment to the Oil & Petrochemical Power Industries, Government and Private sectors. Zesty Beanz together with Exalt Integral Solutions is currently implementing OpenERP to manage their complete business process. The functionalities that is being implemented for them are Sales, Purchase, Warehouse, Accounting, Customer & Supplier management and Human Resource Management.

### **OpenERP for Vital Juices Co, USA**



*Sept 18, 2014 –* Zesty Beanz is currently implementing OpenERP for Vital Juices Co. USA - a juice Manufacturing company. The functionalities that are being implemented include Sales, Purchase, Accounting, Manufacturing, Customer & Supplier management, Warehouse management.

### **InspireIT & Zesty Beanz Join hands**



*August 13, 2014 –* InspireIT Indonesia and Zesty Beanz technologies, India join hands to provide business solutions using OpenERP for Small and Medium enterprises. This collaboration is expected to address the needs of Small and Medium enterprises in Indonesia for an effective business solution. InspireIT and Zesty Beanz have already collaborated with 3 companies which are into Distribution & Banking sectors to provide OpenERP solution to address their current operational challenges.

### **OpenERP for TTM Oushadhasala, India**



*July 17, 2014 –* Zesty Beanz is Implemented OpenERP for TTM Oushadhasala. The implementation includes managing of stock, accounts and manufacturing of medicinal products. The manufactured medical patient registers themselves in pharmacy, and a consultation token is generated and based on this token, the patients get their consulting from the respective doctors. Based on doctor's prescription, the medicines will be given to the patient from pharmacy.

### **OpenERP for Analog Method, USA**



*June 10, 2014 –* Zesty Beanz has implemented OpenERP for Analog Method. The end customer is a dealer in credit card processing terminals. They distribute terminals to merchants and process transactions

through priority payment systems. They get the application filled and signed on portable devices by the merchants and after internal approval process, application is submitted to "priority payment systems" through their API and receive the status through it. Once the application from the merchant is approved, credit card processing terminals are shipped to the merchant via Fedex. The implementation included mobile application to input the application details, take the signature and take pictures of the ID proof etc and save it to the OpenERP server. New custom made internal review process for the applications, FedEx integration for shipping rate and label printing and tracking of credit card processing terminals.

#### **OpenERP for BranchPoint Inc, USA**

May 5, 2014 – Zesty Beanz has implemented OpenERP for BranchPoint Inc. The end customer is a painting contract company with numerous painting contracts. Implementation included strong CRM with specific follow up rules for the leads with assignment of leads to project managers based on the client location, complex calculation rules to make up a quotation and estimates.

#### **OpenERP for Safety International General Trading and Contracting Co., Kuwait**

Apr 8, 2014 - Safety International has become a growing network related to Industrial safety supplies with more than 500 well known brands in the industry, all available under one roof. The implementation includes CRM, Sales Management, Purchase Management, Warehouse Management, Financial Management and MIS reports.

#### **OpenERP for BTL Industries Inc, USA**



Mar 12, 2014 - BTL is one of the major manufacturers of medical devices in the world. The implementation included Product management with strong serial number tracking throughout the system, Warranty Management, Expiration Management, Rep Territory Management, Loaner Management, Repair Management, CRM, Sales Management, Purchase Management and MIS reports.

#### **Fair / Exhibition Management for Adventech sprl, Belgium**

Feb 10, 2014 - Zesty Beanz has implemented OpenERP for Adventech for managing fairs / exhibitions. The implementation includes Event/Edition management – To manage various events and its editions, Online registration – For allowing participants to register online to take part in a particular event, Invoicing, Payment Integration, Badge generation for each individual participants to enter the event & MIS Reports.

#### **OpenERP for Kiraz Group, Turkey**



Jan 06, 2014 - KIRAZ Group is active in large field of industries, from bulk liquid tank terminals to bonded and non bonded warehouses and construction of warehouses. Zesty Beanz is currently implementing OpenERP to manage renting of storage tanks to handle and store bulk liquid products. Implemented modules includes a customized order processing module for order/quotation processing. A customized module to process vessel details and related documentation requirements and to store berthing details. Tank movement module to store in and out of products stored in tanks. Various MIS reports related to tank analysis, vessel orders, rental orders, products stored etc.

### **Production Management System for Game Farm Pty Ltd, Australia**



Dec 02, 2013 – Game Farm is the largest multi-species game bird producer in the Southern Hemisphere, specialising in the breeding and processing of game birds, specialty poultry and supply of game meats. Zesty Beanz along with Excedo Technology & Solutions is currently implementing OpenERP to manage their production process as well as other business areas. The functionalities that is being implemented for them are Production/Manufacturing, Sales, Purchase, Warehouse, Accounting, Customer & Supplier management.

### **Complete Business Automation for East Coast Fasteners, Australia**



Nov 12, 2013 – East Coast Fasteners, Australia is a major supplier of all industrial fasteners. Zesty Beanz along with Exalt Integral Solutions is currently implementing OpenERP to manage their complete business process. The functionalities that is being implemented for them are Sales, Purchase, Warehouse, Accounting, Customer & Supplier management and Human Resource Management.

### **Integrating FedEx Shipping with OpenERP for IBSource, USA**



October 23, 2013 - Zesty Beanz had integrated FedEx Shipping service with OpenERP for IBSource - an US based online shop that provides quality resources supporting the International Baccalaureate Curriculum. The implementation mainly concentrated on Integrating FedEx Shipping service with OpenERP delivery process so that user can directly ship their consignments from OpenERP to customers. The OpenERP users would be able to view and manage tracking numbers of various shipments from OpenERP itself.

### **OpenERP for Cheshhtasya, India**



September 25, 2013 - Zesty Beanz has implemented OpenERP for Cheshhtasya - which belongs to a unique space in the service industry as specialized maintenance crew offering office infrastructure design, implementation and maintenance. The implementation is mainly concentrated on CRM, Contract Management and work management. Contract management module includes functionalities for creating contracts for cleaning. Other features in this module includes scheduling the cleaning based on the approved interval, cleaning charges etc. This module also enables different levels of user control for Contract Manager, Work Manager, Client etc. The implementation also involved development of customer portal in OpenERP, so that the customers could get the current status of cleaning through this portal.

### **Logistic Solutions for Royal Thai Air Force**



August 19, 2013 - Zesty Beanz, in association with SME ERP IT Consulting is being part of OpenERP implementation at Royal Thai Air Force - the air force of the Kingdom of Thailand. First phase of the implementation will provide a complete warehouse management solution for the Air Force.

### **SME ERP IT Consulting & Zesty Beanz Join hands**

July 22, 2013 - SME ERP, Thailand and Zesty Beanz technologies, India join hands to provide business solutions using OpenERP for the Thailand Small and Medium enterprises. This collaboration is expected to address the needs of Small and Medium enterprises in Thailand for an effective business solution. SME ERP along with Zesty Beanz have already entered into contract with 2 companies which are into manufacturing sector, to provide OpenERP solution to address their current operational challenges.

### **Distribution Management System for OLISAC, Peru**



June 05, 2013 - Operadora Logística Integra (OLISAC) is a leading company with modern channel distribution market for consumer products with supplies to hotels, casinos, restaurants etc. Zesty Beanz along with Telfast (Our Peru partner) is currently implementing OpenERP to manage their complete distribution process. The functionalities that is being implemented for them are Sales, Purchase, Warehouse, Accounting, Customer & Supplier management.

### **Complete Business Automation for Simba Group, Nigeria**



May 06, 2013 - Simba Group is a conglomerate, operating in Nigeria's key industry verticals including Communications, Agriculture, Software, Transportation, Power and Alternative Energy. Zesty Beanz

is currently implementing OpenERP to manage their complete business process. The functionalities that is being implemented are customized Sales flow with multiple approval levels, Accounting, Purchase, Warehouse, HR, Project Management etc.

### **Retail Management for Mefroz, Abu Dhabi**



April 08, 2013- ZestyBeanz has successfully completed First phase of OpenERP implementation for Mefroz, a leading retail & wholesale shop in Abu Dhabi. First phase of implementation majorly concentrated on customizing the touch based Point of Sale in order to cater their business needs. The implementation has gone go-live and the system is being effectively utilized. Other functionalities that are implemented includes Purchase management, Warehouse management etc.

### **Distribution Management for Asia Market, Ireland**

March 18, 2013 - Asia Market is one of the largest retailer, wholesaler & distributor of fresh, frozen, dried and canned goods of oriental products to the restaurant, catering and retail trade in Ireland. Zesty Beanz is currently implementing OpenERP for Asia market to automate there complete business process. The total implementation would be carried out in multiple phases. The first phase of the project was to automate there sales & delivery workflow, which was successfully completed and had gone into production. The next phase of the implementation has been started for automating other areas of the business.

### **Complete Business Automation for Premier Suppliers, USA**

February 14 ,2013- Zesty Beanz has entered into a contract with Premier Suppliers for providing a complete business solution for managing their business. Premier Suppliers is a company located in USA offering a one-stop shop for all business needs. The implementation is planned to be done in multiple phases. The implementation includes importing of all there master data, Magento Integration, Nexternal Shopping Cart integration, VOIP/Asterisk Integration, Fedex – USPS – UPS integration, Quick Books integration etc.

### **OpenERP for Android Mobiles**

January 29, 2013- 'Open ERP Mobile' is an android client interface of the popular Open Source ERP solution 'OpenERP'. It allows the user to connect to an OpenERP server just like the Web and GTK clients do. Right now the application simply manages the address book in OpenERP. Zesty Beanz is now trying to extend the application to manage other features of OpenERP like CRM, Sales, Accounts etc.

### **Distribution Management System for Mikonida GmbH**

November 05, 2012- ZestyBeanz has partnered with Mikonida GmbH, Germany for providing OpenERP solutions in Germany and other regions. Mikonida is leading IT company located in Germany concentrated in IT Business & Management Consulting. Currently Zesty Beanz along with Mikonida is implementing OpenERP for a manufacturing based company to manage functionalities like Sales, Purchase, Warehouse Document Management etc.

### **Complete Business Automation for KIAK, Saudi Arabia**

October 03, 2012 - ZestyBeanz has signed a contract for implementing OpenERP at KIAK in Jeddah, Saudi Arabia. KIAK is a leading supplier of Analytical, Material testing Nano, Material Testing, Environmental, Technical Education, General Labware and Lab Furniture. KIAK represents world renowned brands in the science industry from Europe, Japan and USA to provide reliable solutions to our customers. Zesty Beanz will provide manpower support to create business software models, workflow and MIS reports for OpenERP system.

### **Online admission portal for Delta State Polytechnic, Nigeria**

September 11, 2012 - ZestyBeanz is implementing an Online Admission portal for Delta State Polytechnic, Ozoro, Nigeria. Delta State Polytechnic, forms part of a cohesive polytechnic community within the growing agrocommercial town of Ozoro. The implementation is executed with the partnership of UC Net Solutions. The Online Admission Portal in Joomla is integrated with OpenERP. ZestyBeanz integrated OpenERP and Joomla via XML-RPC for this module development. The module can be used as a full fledged admission portal with information from various courses. The integration of two popular Open Source applications can be a potential achievement for both ERP and CMS domains for the education vertical.

### **SOS HR consultants UAE chooses OpenERP**

August 10, 2012 - SOS Recruitment consultants is a Abu Dhabi based HR consulting and training company. They have opted for OpenERP and its implemented by ZestyBeanz. The ERP is supposed to replace their different existing software used for different business operations. The modules implemented in the first phase are CRM, Sales, Accounting, Job Management, Document management and Purchases. Here the Jobs and Recruitment



management will be a customised module developed in OpenERP to meet the requirements of SOS business processes. The project is ongoing and is expected to be completed by mid of November.

### **OpenERP for Lusatco Engineering, Zambia**

July 25, 2012 - ZestyBeanz has partnered with Lusatco Engineering, Zambia for providing OpenERP solutions in Zambia and other African regions. Lusatco Engineering is leading an initiative that seeks to strengthen information system through the development and adoption of Free Software. Currently Zesty Beanz along with Lusatco is implementing OpenERP for a manufacturing based company to manage functionalities like Purchase, Sale, Accounting etc.

### **Complete OpenERP CMS integration for IBSource**

June 19, 2012 - ZestyBeanz technologies successfully integrated OpenERP with Magento for IBSource. IBSource is a US based online shop that provides quality resources supporting the International Baccalaureate Curriculum. We have also implemented Drupal Customer Portal integrated with OpenERP. We combined OpenERP, PHP and XML-RPC together in this Drupal module development. The module can be used as full fledged customer portal with information from Partners, Invoices, Purchases and Delivery Order. The connector already is being used as customer support portals. The integration of two popular Open Source applications can be a potential achievement for both ERP and CMS domains.

### **Long term Contract with Spanish OpenERP partner**

June 01, 2012 - The leading OpenERP partner in Spain Top consultants and ZestyBeanz have signed exclusive partnership for the technology services for the ongoing and upcoming OpenERP projects. Few projects have already commenced where in Zesty Beanz is providing customized solution to manage functionalities related to Accounting, Purchase, Sale and Manufacturing etc.

### **OpenERP for Abbelio Technology Solutions**

May 21, 2012 - Abbelio Technology solutions are based in Hong Kong and specialises in the supply of solutions and expertise to the Financial Industry in Hong Kong and worldwide. Abbelio wants to make use of the fetch mail and email template functionalities in OpenERP, but in an advanced way. Here customers and sale orders will be created using a csv file which is attached with an email. This is achieved through periodic checking of the fetched emails and it's processing. Different alert emails sent to managers are also a feature of this solution, developed by Zesty Beanz. A complete migration of Abbelio OpenERP to the latest stable version was also carried out by ZestyBeanz.

### **OpenERP for Rental Networks Pvt Ltd**

May 10, 2012 - Bangalore based Compulease (Rental Networks) is basically managing sales and purchase of Computer and network devices. They wish to customize OpenERP to manage their sales, purchase and inventory systems. Zesty Beanz is providing them a customized module which brings many changes in the basic workflow of OpenERP to suit their business needs.

### **OpenERP for NEXT2i**

April 23, 2012- NEXT2i is a service company in computer engineering based in Paris which supports SMEs in their projects. They are primarily into telecom services and OpenERP is supposed to manage their subscription and billing related to various telecom services they have.

### **OpenERP for Kudumbashree Units**

April 06, 2012 - ZestyBeanz and SPACE Kerala has reached in an agreement with Kudumbashree Kerala for implementing OpenERP at their business units on a pilot basis. Kudumbashree has about 20,000 business units across the state of which about 70 are IT units. All the units are independent and they perform various business activities with support from the Government through Kudumbashree head office in Thiruvananthapuram. The first phase of the project is to implement OpenERP at these IT units and later cover all other units. The pilot implementation has been commenced at major IT units in Thiruvananthapuram, Ernakulam and Kollam districts. ZestyBeanz is partnering with SPACE Kerala (Society for Promotion of Alternative Computing and Employment) for this project. SPACE is a registered society that has members from IT Administration of the Government of Kerala and its major objective is to promote the use of FOSS in the public, private, and governmental sectors as well as for personal/home use.

### **Exclusive Partnership in Mexico**

March 10, 2012 - The leading OpenERP partner in Mexico SF Soluciones and ZestyBeanz have signed exclusive partnership for the technology services for the ongoing and upcoming OpenERP projects in the region. Executives from both companies had detailed discussions and partnership agreements in their meeting at New York in March. Both companies has been working together on OpenERP projects and the recent meetings has enabled to strengthen the relation in the Mexican market.

### **ERP-Connected launched**

*February 25, 2012* - ERP- Connected which is a platform to host your web shop connected with an ERP is launched. E-Commerce is the fastest growing business domain and ERPs help to improve efficiency and scale up business to higher levels. So the platform provides a fully featured and integrated system for web shops and ERP. Here OpenERP, the popular Open Source ERP and Magento, the most powerful Open Source E-commerce application are used to achieve the total IT Eco-system for an e-commerce business. The solution is provided through a Software as a Service (SAAS) model with one month trial period. The solution has been developed and maintained with Zesty and its German partner Brandmates.

### **OpenERP for Training Company - Guest SA, Belgium**

February 9, 2012 - Guest SA is a company, which provides trainings around safety and security. Their current information system is based on SugarCRM to manage all the presales processes and different xls files to organize the trainings and other business activities. Zesty Beanz along with Belgian partner Norived is implementing a customized OpenERP solution to manage all their information like trainings, invoicing, Presales, accounting etc, thus enabling them to manage all their business activities from a single central database.

### **Nigerian Partnership with SIMBA Group**

February 02, 2012 - Zesty has entered into an agreement with the SIMBA group in Nigeria for OpenERP services. Simba Group is a conglomerate, operating in Nigeria's key industry verticals including Communications, Agriculture, Software, Transportation, Power and Alternative Energy. The partnership aims at working together on exploring the much potential SME sector in Nigeria and in the neighboring regions. The heads from both organizations met at Pune earlier this year to ensure a long term cooperation and agreed upon the strategies to ensure cost effective and quality solutions to the local customers.

### **OpenERP for Educational Institutions, launched by Minister**

November 21, 2011 - Honorable Minister of the State for Public works, Government of Kerala Sri. V. K. Ebrahim Kunju, inaugurated the official launch of the project "Total Automation Solution for Educational institutions" at GEC Sreekrishnapuram. The project is being carried out by Zesty Beanz, associating some final year students from the department of computer science and technology of the college. The solution, that handles academic as well as administrative processes, is designed using OpenERP. The project provides an industry exposure to the students involved. The student involvement is part of the Zesty Beanz policy that promotes the motto - "Earn while you learn".

### **OpenERP for Colombian Hospital**

September 21, 2011 - ZestyBeanz has signed a contract for implementing OpenERP at Hospital Departamental Universitario Del Quindio San Juan De Dios in Colombia. The hospital is leading an initiative that seeks to strengthen information system through the development and adoption of Free Software. The first phase of the implementation is integration of the their existing Electronic Medical Record(EMR) software "Yagé" with OpenERP. The other modules that are being implemented are; Medical order processing, Purchase accounting system, Store/Pharmacy management, Sales accounting, Financial management, Patients/Suppliers management, HR, Payroll and Document management.

### **OpenERP implementation at Government Engineering College, Sreekrishnapuram - Palakkad, Kerala**

September 01, 2011 - Consultants from ZestyBeanz along with the Dept. of Computer Science and Engineering of Government Engineering College(GEC) Sreekrishnapuram, Palakkad are implementing OpenERP at their campus. This project is being carried out by ZestyBeanz as a part of nationwide movement aimed at educational institutions in imparting value addition through practical learning for students apart from what they get through theoretical learning. The project execution particularly is having involvement of both students from GEC and consultants from ZestyBeanz Technologies. Students are involved in all the stages of the project right from initial requirement gathering to Go-Live. This would give students a real time hands on experience on executing a full SDLC (Software development life). ZestyBeanz would be responsible for the customization, development, implementation and support. The project aims to automate GEC's academic and administration activities involving Students, Teachers, Departments and Libraries with the help of OpenERP, one of the fastest growing open source ERPs. The system is expected to serve approximately 800 students and 100 staff members who are supposed to be active in the system in every year.

### **Zesty Partnering with Gainroot (USA)**

August 24, 2011- Gainroot Corporation, a Systems Development and Managed Services company serving Northeast Ohio (USA) has signed an agreement with ZestyBeanz to work together on OpenERP and related projects. The partnership mainly aims to explore the Open Source potential in the region, especially among Small/Medium Enterprises (SMEs). Gainroot focuses on Cloud, Open Source and Virtualization; both applications and infrastructure are intended to leverage the expertise of ZestyBeanz in the respective domains.

### **OpenERP for Print Production-Maven Systems Ltd, Scotland**

August 05, 2011 - ZestyBeanz customizing OpenERP in order to fit into a Print production industry. The project is implemented for their Scottish partner Maven Systems Ltd. Maven

previously existed as SimDocs Limited, a well established and highly regarded specialist in document system consultancy and services with an enviable reputation for delivery quality and top class customer service. The custom modules are expected to take care of the custom requirements in a print production unit with Print Audits. The modules are being developed with integrations to the OpenERP Projects and Production management. The overall solution will constitute a 'closed loop' Automated Document Factory (ADF) system, of which OpenERP will form a major sub-system with the overall purpose of providing a Print Job auditing workflow which will feed back into customer invoicing.

### **Joomla Website for WillowIT, Australia**

July 11, 2011- ZestyBeanz developed a custom made Joomla website for WillowIT, an Australian based IT solution provider. The complete design and development including SEO for the website was carried out by ZestyBeanz Technologies.

### **OpenERP implementation for BAPO, South Africa**

June 10, 2011 - ZestyBeanz along with its partner HBS has signed a contract with BAPO Mogale in South Africa. The customer is an agency responsible for execution of services funded by the Govt of South Africa. Performance and Budgeting module is the major attraction of this implementation. Tender Management, Purchase Management, Accounting including Assets, Projects Management, HR & Payroll are the other OpenERP modules being implemented. This is one of the major full implementation project undertaken by Zesty and HBS. A successful implementation of OpenERP at BAPO is expected to give a good mileage for this fastest developing Open Source ERP in the African region as an alternate for the major proprietary applications.

### **ZestyBeanz has expanded operations to Technopark, Thiruvananthapuram**

May 23, 2011 - ZestyBeanz has expanded operations to Thiruvananthapuram Technopark which is one of the largest Technology parks in India. The major part of the development, support and sales team has relocated to the new location even though the center at NIT will be maintained for training and R&D. Zesty aims at a better exposure and exploring new business opportunities by working at one of the finest location for any IT services company. The company has further expansion plans as part of their next growth phase and hopeful of executing in eight months time.

### **OpenERP - Magento shop for e-link**

March 25, 2011 : Customized OpenERP with Magento web shop is being implemented for the Germany based distribution company e-link. eLink Distribution delivers innovative

telecommunication products throughout Europe. They provide total solution in the role of a service provider, system integrator and solution provider. Zesty has been supporting in the data migration from their existing application, implementation of OpenERP sales and purchase work flow customized to their business processes along with German localised functionalities.

### **Infrastructure Support for Arbitron**

March 05, 2011 : ZestyBeanz has signed contract with Arbitron Technology Services India Pvt. Ltd., a wholly owned subsidiary of Arbitron Inc. (USA) for managing their complete IT infrastructure at the Calicut NIT R&D center. The services that are being rendered include Technical Support for technical configuration at Arbitron NIT Facility, Coordination with vendors as necessary, Interact with Technical Support team for configuration activities, Escalate any technical issues that are being encountered and monitor and manage the energy efficiency at the center.

### **Zesty wins ISBA Award**

February 28, 2011: We are again proud to announce that ZestyBeanz is honored with the prestigious ISBA award in the Information Communication and Technology category for the year 2011. ISBA is Indian STEP and Business Incubator Association set up to promote business incubation in India. ISBA is governed by the National Science and Technology Entrepreneurship Development Board (NSTEDB), Department of Science and Technology, Government of India. Zesty has been shortlisted from the companies operating throughout the business incubators in the country. The selection process was conducted by a strong jury comprising of eminent personalities from various sectors. Zesty was recognized for its exponential growth it achieved in the past one year from a typical \$200 start up. This is also an encouragement for the team spirit and the determination of a group of youngsters in exploring the global IT market without any business or corporate background. This recognition is expected to boost up the credibility of ZestyBeanz as a successful service provider following a Free and Open Source business model.

### **Supporting IT team of EU based Kyotecgroup**

February 15, 2011 - Kyotecgroup, which is spread across many EU countries is the one of the largest construction company in Belgium. The company has got an in-house IT team for implementing OpenERP, where in ZestyBeanz has been handling the technical training, troubleshooting, functionality assistance and also setting up of development environment. This has been another successful model for larger corporate to implement a custom ERP utilizing their internal IT team itself.

### **Ijssel Hospital, Holland choose OpenERP**

February 5, 2011 - One of the largest hospital based out of Rotterdam is integrating their existing ERP SAP with OpenERP. The project is executed by ZestyBeanz along with the Belgian partner, Net-Certo group. Integrating SAP and OpenERP will be one of the greatest achievement for both popular propitiatory and open source applications. OpenERP will be used for the order management from the various departments of the hospital. The orders will be placed into SAP DB on a real time basis and its status will be returned. The configuration data from SAP will be synchronized into OpenERP DB on a daily basis.

### **OpenERP implementation for LPW, Belgium**

January 31, 2011 - OpenERP implementation for Belgium based swimming pools manufacturer LPW Corporate bvba is in progress. The modules to be implemented include full fledged Manufacturing module, sales, purchases, accounts, stock, CRM, distributor leads, customer portal etc. The project will benefit LPW to automate all the above departments and use of a single application for their whole business requirements. The resellers can access the portal and make leads and orders which then get transferred to OpenERP on a real time basis for further processes. Commissions and discounts according to the rules will be calculated and then related invoices will be created. Manufacturing module is customized to meet the specific production process for the two of their main brands, LPW and Covrex.

### **UPS integration for RCSS, USA**

January 19, 2011 - Zesty Beanz is implementing UPS integration for Rough Country Suspension Systems, a leading distribution company in USA. The requirement specifies U.S Specific customization, Shipping module customization and customization of credit card payment through Authorize.net.

### **Accounting Customization**

January 10, 2011 - Zesty Beanz is implementing U.S Specific accounting customization for Jonco Die Company Inc USA, a leading manufacturer of steel rule cutting dies and related tooling for the packaging industries. The U.S Specific accounting customization includes discount processing, credit processing, national account, write-off etc.

### **OpenERP training for SIDCO employees**

January 05, 2011 - Employee training for Kerala Small Industries Development Corporation(Kerala SIDCO) employees on OpenERP was successfully carried out from 28th Dec 2010 to 30th Dec 2010 by Zesty Beanz Technologies in Sidco production unit premises.

Employees from various production units of Sidco as well as employees from Sidco Head Office took part in this training programme. Employees were given live demonstration on the usage of OpenERP software.

### **Web promotion for Entertainment Sector**

*December 27, 2010* - Zesty Beanz has taken up the web based promotion of "MOHABBATH"- A malayalam movie directed by East Coast Vijayan and an East Coast Audio communication's production starring Meera Jasmine, Munna & Michel. This is Zesty Beanz Technologies third successful venture in the entertainment sector after the successful promotion of East Coast's "Ennum", a five language Romantic Album and production of "Interval" - a Malayalam album. The web based promotion was done through website, connecting and branding over the community and social network pages, sending ad based mailers etc.

### **Ubercart customization in Drupal**

*December 20, 2010* - Zesty Beanz is on the verge of successful completion of Ubercart customization - a powerful shopping module that fully integrates online store with drupal. Customization of Ubercart mainly concentrated on adding enhanced features in both front end and back end. The project was executed along with the Italian partner, NetBliss.

### **Call Center Management for Bahrain Gas**

*December 06, 2010* - ZestyBeanz has developed a PHP-MySQL application to manage customer service section for Bahrain National Gas. The client is major distributor in the Oil and Gas trading at Manama, Bahrain. The application was developed for their customer support department. The developed Call center management application has the main features like customer management, order management including delivery, reassigning, holidays etc.

### **Dynamic IP Monitoring System**

*November 29, 2010* - ZestyBeanz developed an IP monitoring system in Joomla for monitoring the website and simultaneously creating Ips of each user hits in the website. The monitoring system is customised in a such a way that if there are no hits from a particular user IP address for a scheduled time it automatically sends an alert mail to the administrator. The total system was developed using PHP, MySQL and Joomla for one of its customer in Belgium.

### **SIDCO Kerala takes up OpenERP**



*November 22, 2010* - SIDCO Kerala (Small Scale Industries Development Corporation), a Govt of Kerala undertaking has decided to implement Open ERP through Zesty Beanz Technologies, so as to improve the efficiency of their business operations. Multi-company concept is implemented here to connect multiple production units located across Kerala, thus enabling each unit to have its own individuality and also integrating all its operations into one single database. The application implemented, mainly focuses on CRM/SRM, Products Management, Sales Management, Purchase Management, Human Resource Management and Finance management.

### **Zesty Beanz in GITEX Technology week, Dubai**

*October 25, 2010* - Zesty Beanz participated at the Gitex Technology week held at Dubai. Our stall was opened among the Kerala IT Stalls in **Stall No. E6 - 2 in Hall 6**. The event was held at Dubai International Convention and Exhibition Centre. Mr. Lepeesh Parat, CEO Zesty Beanz Technologies attended this event from companies part. The trade show was participated by companies from round the world.

### **Zesty Beanz listed under NASSCOM**

**NASSCOM**<sup>®</sup> *September 29, 2010* - Zesty Beanz Technologies is now honored with the membership from Nasscom (National Association of Software and Services Companies)-A global trade body with more than 1200 members, which include both Indian and multinational companies that have a presence in India. It is a premier organisation that represents and sets the tone for public policy for the Indian software industry. NASSCOM members are reputed for their innovative business practices, social initiatives and thrust for foraying into new emerging opportunity areas.

### **OM LMS implemented at School of Journalism, Poland**

*June 26, 2010* - High School of Journalism headquartered in Warszawa has gone for OM LMS with 500 user licenses. The school has various branches in Poland and the Journalism department is implementing e-learning to scale up their efforts to reach into potential on line users for conducting its courses. The school with the OM LMS platform will be providing video conferencing, forum, Student Report with emailing, Quiz management, Homework, Learning paths, Library, Tracking user activities, e-portfolio, User Management etc.

### **OpenERP - Drupal Connector from Z-Beanz**

*June 26, 2010* – Z-Beanz developed a standard Drupal module to synchronize OpenERP and Drupal. We combined OpenERP, PHP and XML-RPC together in this Drupal module

development. The module can be used as full fledged customer portal with informations from Partners, Project, Tasks, Task work, Product usage, Invoices, Payments, and Balance. The connector already is being used as customer support portals. The integration of two popular Open Source applications can be a potential achievement for both ERP and CMS domains.

### **QuickBooks and OpenERP Synchronization**

*May 11, 2010* - ZestyBeanz technologies successfully made database synchronization between QuickBooks and OpenERP for GE Electric, a full electrical service contractor from Albany (USA). QuickBooks is a business accounting software developed and marketed by intuit. The database synchronization enables the sharing of the details of the Partner product and invoices between the QuickBooks and the OpenERP. Along with QuickBooks – Openerp synchronization, ZestyBeanz provides the following features:

#### **OpenERP mini installation for field executives**

The field executives can have a mini installation of OpenERP when they are working on fields. Later the data from the mini openerp installations can be synchronized with the main OpenERP installation. **OpenERP PDA interface:** The OpenERP PDA interface provides more flexibility to the user in customer sites. Through this feature OpenERP encoding can be done on real time using mobile devices.

**Customized reports:** The customized reports for efficiency ratios, profitability ratios, solvency ratios, liquidity ratios and inventory reports.

#### **Real time synchronization between OpenERP and X-cart**

*April 21, 2010* - ZestyBeanz technologies is now implementing the database synchronization between X-cart And OpenERP for Alarmia, a leading security products provider company from France. X-Cart is a complete e-commerce solution that provides, all you need to build, operate and maintain an online store ,and it is one of the most feature rich e-commerce solutions of today. The real time synchronization enables the sharing of data, like order details, invoice details etc. between the OpenERP and X-cart databases.

#### **Database synchronization for Fiberyarn**

March 10, 2010 - ZestyBeanz implemented the database synchronization for Fiberyarn, A leading import-export company, specialized in textile products in Portugal and Switzerland. The module synchronizes a number of OpenERP databases at different locations with a main database. It uses full synchronization and automatic real time synchronization techniques. The synchronization of the Partners & Products and all related fields and tables from a database into other databases are now achieved.

### **Music Album from Z-Beanz Team**

January 07, 2010 - Z-Tunez, the musical concern of Z-Beanz has come up with it's debut musical album-Interval. The Specialty of the album is that every artist in the team are working IT professionals in various companies including Z-Beanz and all belongs to the same alma mater - Govt: Engineering College Sreekrishnapuram. The album is marketed by the largest music distributor of Kerala, East Coast Audios. The CDs are available in all leading music stores in India & Gulf and also through the web shop. The promo of the audio is available at Z-Tunez.

### **CRM implementation for s2g, USA**

*November 02, 2009* - Z-Beanz is Providing a Highly Customised CRM module in OpenERP, for the Texas based Support Services Group (s2g).The company is a major provider of technical support, customer service and reverse logistics to the high technology and consumer electronics markets of USA. The module mainly focuses on product support service. The project is in its final stage of completion.

### **OpenERP- OS Commerce Integration**

*November 02, 2009* - Z-Beanz has completed a successful integration of osCommerce, one of the popular open source e-commerce and online store management software, with OpenERP.The Project is implemented for my360shops.com, a Washington based distribution company. The integrated application connects with multiple web shops, Point of Sale operations with customized US accounts chart and email gateway.

### **Netwerk Bvba choses OpenERP**

*September 06, 2009* - Netwerk Bvba, a Antwerp based HR company based in Belgium has decided to implement OpenERP through NetUSE the division of Z-Beanz in Europe.The application mostly takes care of the Customers, Candidates and Jobs management. A customised workflow is made and corresponding modules will be implemented to improve the efficiency of business processes at Netwerk. Apart from these a full fledged CRM and HR modules are also being implemented. The implementation of the project is expected to be completed by October-2009.

### **OpenERP implementation for Mondial Telecom**

August 02, 2009 – Mondial Telecom s.a, a major telecommunications company in Belgium has Company Profile ZestyBeanz Technologies Pvt. Ltd gone for OpenERP. Mondial Telecom has its office at Brussels and has been serving all over Belgium for the last one decade. It operates on the mobile, landline and ADSL market.In the first phase, OpenERP will be

implemented in Sales Department customising the existing Customer/Supplier Relationship Management (CRM/SRM) modules of OpenERP. The back office operations of Mondial will be synchronised with OpenERP. OpenERP implementation to the other department will happen in the following phases. By going with the OpenERP way, Mondial Telecom expects a great sales support for its revolutionary telephony offer that is one of its kind in the European market.

### **East Coast International into the Open ERP Way**

August 02, 2009 - East Coast International, one of the leading business firms in the middle east and the most familiar name in Malayalam music industry, has opted OpenERP for managing their resources. Z-Beanz will be implementing a customised version of OpenERP, well suited for the specific needs of music industry. The modules that are implemented are Production Management (Albums, Films, Stage Shows etc.), Inventory, Sales, Purchase, Human Resources and also an integration to its online music store [www.eastcoastaudios.in](http://www.eastcoastaudios.in). The implementation is planned for the Indian and Middle east office of East Coast on a single database. The project is in the development phase and expected to be completed in less than two months time.

### **Z-Beanz training division with Fortune Global**

July 01, 2009 - After having about three years live implementation experience on OpenERP in the world, Z-Beanz is entering into corporate training by partnering with a Delhi based firm Fortune Global Inc. The basic intention is to conduct technical and functional training on OpenERP for corporates, students, faculty and Free software users. It is also focussed to create awareness about the fastest developing Open source ERP among the users and developers. The sessions will be handled by experienced consultants and developers in OpenERP. The joint venture of Z-Beanz with its industrial live exposure and Fortune Global with its training background is expected to increase the relevance of cheap and efficient Open source application in business management.

### **Openbooks ERP to target US Market**

May 25, 2009 - Z-Beanz is all set to enter in the US market with its Openbooks ERP solution. Openbooks ERP, built on the fastest developing Open Source ERP, The OpenERP is designed to provide small business with a company-wide software system used to manage and coordinate all the resources, information and functions of a business in one easy to use program. Open Books ERP is open source which is freely available and customizable according to one's business needs. Apart from the typical advantages of a pure open source product, Openbooks ERP is exclusively designed to meet the easiness of use for US based users by mapping with the most popular Accounting package - Quickbooks. Openbooks ERP runs on Windows, Linux and Mac and has got both GTK and web interface.

### **Partnering with Xhance in Singapore**

April 25, 2009 - Z-Beanz and Xhance Pte Ltd., Singapore has decided to form a Marketing partnership for providing Service based products and Solutions in Singapore and India. Xhance is a creative IT solutions company with its head office based at Singapore. This alliance would allow the services from Z-Beanz to be made available in Singapore and neighbouring countries. The partnership also intends to provide services based on linux and open source platform. Z-Beanz and Xhance expect to scale up the business with this strategic relationship in a more market oriented approach.

### **Z-Beanz services in Spain with Kemet**

March 28, 2009 - Z-Beanz and Kemet Ingeniería y Sistemas S.L., official partner of OpenERP in Spain has formed a strategic partnership to ensure cost effective and quality IT services in the region. The partnership basically aims at combined effort in realising OpenERP projects with the marketing experience of Kemet well supported by the technical expertise from Z-Beanz. Kemet Ingeniería y Sistemas has been working on web technology, ICT and consulting for the last nine years. The partnership is also expected to spread to various other solutions mainly based on Free and Open Source software applications.

### **OpenERP & Subscriptions**

February 23, 2009 - Z-Beanz along with Netuse to implement OpenERP based software application for leading IT infrastructure providers in Belgium. The application basically intends to handle all the customer subscriptions of service providers in Hosting servers, VoIP, ADSL etc. The project is divided into different phases. First phase comprises development of complete subscription module in which the main functionalities are, creating invoices according to billing cycle and handling different types of charges according to various packages. Second phase is Implementation of a front end web application using OpenERP where each customer will have access to the application for all their enquiries.

### **Z-Beanz in the FSIA Director Board**

*February 19, 2009* - Z-Beanz has been inducted into the Director Board of Free Software Industries Association of Kerala, the largest association of Free and Open Source Software service providers in the region. The primary objectives of the Association are well being of the member organizations doing business using Free Software in General and also providing cost effective information solutions to small and medium enterprises, Government departments and Public Sector Undertakings, commercial institutions, Information Technology dissemination in rural areas and among the lower strata of the society, ensuring development of Kerala State into an IT destination by making it capable

of providing cost effective software solutions for the industrial growth of the State and Country.

### **Open ERP for Service based industries**

January 19, 2009 - Z-Beanz and Synkronized, Belgium partnering together to develop a customized Project Management profile in OpenERP for Service based industries. The application includes Visual display of availability of employees in hours occupied with work on future projects. The project planning tool allows multiple employees to work on one task. The visual representation of the project planning is generated based on these parameters and on the weekly work and holiday planning of the employees. The development of the application is on progressing at Z-Beanz with active participation of Synkronized team from Belgium.

### **Z-Beanz to implement Open ERP at Janatha Tiles Ltd**

January 02, 2009 - Janatha Tiles Ltd, a leading tiles manufacturing company in North Kerala, India has decided to implement customised OpenERP to automate their regular business processes. The application is expected to be fully online towards the end of February – 2009. The modules identified for implementation are, Sales Management, Purchase Management, Production Management, Human Resources, Payroll and Indian Standard Financial Management. The company thus expects an improved productivity by effectively handling the manpower with the support of the ERP application. The Payroll will also be handled which will take care of the customised processes in calculation of wages for different category of employees on a monthly basis.

### **In Europe with Quality IT solution for Tourism**

December 18, 2008 - Z-Beanz and HOVO Ltd (Croatia) has taken the call of collectively addressing the efficiency of Tourism sector in the European region with Quality IT Services in Destination Management. With the use of Integrated Application linked to the reservation systems, small hotels and other offers like rent a car etc serving the hospitality industry can have their availability visible online in real time. By implementing this system the hospitality industry got an opportunity of selling their services on request, without really calling or emailing messages to providers of services. Our goal is to be "sellers" for all the providers within the system. An embedded "Quality assurance Program page" will be constantly checking for the quality of our Providers and simultaneously letting them sell services through our pages.

### **Exploring E-Learning with Polish partnership**

December 20, 2008 - Z-Beanz, with a Polish Partnership, is entering into Learning

Management System (LMS) Solutions. 'PBG-OM Soft group', Poland and 'Z-Beanz' have decided to Partner for Development and Marketing of an LMS Product to serve the growing demand in the e-learning sector. The application is expected to meet all the typical requirements for a complete LMS including interactive class rooms and Forums with Video conferences. The product is planned to release in the month of May- 2009. The Developers and consultants from Z-Beanz and OM-Soft has been taking considerable efforts to release the "OM-Learning" as per the schedule. The Product expects a good response from the Indian and the European Markets.

### **Z-Beanz Partner with NetUSE, Belgium**

December 08, 2008 - Z-Beanz and NetUSE a Belgium based leading IT service provider have Company Profile ZestyBeanz Technologies Pvt. Ltd agreed to work together on Open ERP implementations. Open ERP has been gaining an immense demand at its home land , Belgium. Understanding the need of the hour, NetUSE has decided to Partner with Z-Beanz for detailed consultancy , development and customization of Open ERP implementation Projects. The first Project which is customization of core modules like purchase, sales, financial workflow etc in Open ERP has already commenced. NetUSE has been realizing prospects into Open ERP in an offensive way to effectively utilize the support from Z-Beanz. The partnership also eyes to build a strong outsourcing alliance, in order to support NetUSE in providing the Open Source solutions in the best manner.

### **Z-Beanz join hands with Big Consulting, Germany**

November 20, 2008 - 'Z-Beanz' and 'Big Consulting' , Germany has joined hands for a long term partnership for providing best and quality IT services for Small and Medium segment enterprises in Germany. Solutions and services will be offered to its partner in ERP, Content Managed Web Applications, Providing Services through Amazone Elastic Cloud etc. Initially Big-Consulting will be concentrating more on the Business Development and Marketing while Z-Beanz will be supporting them with Technical Expertise and Consulting Services. The Network Team of Z-Beanz is already working together with the Big-Consulting Team to effectively utilize the services of Amazone EC2 to manage all the their services.

### **Active Presence at National Free Software Conference**

*November 18, 2008* - The Team from Z-Beanz had its active presence at the National Free Software conference at Kochi on 15th & 16th November. Lepeesh Parat (C.E.O), an invited speaker for the program, delivered speeches on "Free Software business Models" and "Enterprise Resource Planning". A workshop on Open ERP was also conducted along with

the participation of Staff and Students from SCMS Business School. The sessions were attended by political leaders including Hon'ble Chief Minister of Kerala, Sri. V.S. Achuthanandan and other Professionals, Institution heads, Students etc from various parts of the country.

### **Z-Beanz at National Free Software Conference (India) - 2008**

*November 08, 2008* - A National Conference on 'FREE SOFTWARE' is being held on 15th & 16th of November, 2008 Cochin University of Science and Technology, campus Kochi. The Conference will be a milestone in the history of Free Software movement in India. The Conference will be inaugurated by the Honorable Chief Minister of Kerala, Sri V.S. Achuthanandan and will hear the views of 150 experts from the social, technical, industrial and educational domain. Lepeesh Parat- CEO, from Z-Beanz has been officially invited as a speaker in the "Open Source Business model" segment. We consider it as another live example to prove the wide acceptance of Z-Beanz as one of the best Open Source service Providers in the region.

### **Industry Linkage at GEC, Sreekrishnapuram**

October 28, 2008 - Government Engineering College, Sreekrishnapuram - Palakkad has conducted its first industry linkage Program on 28th of October 2008. The program was conducted as per the instructions from The Department of Technical Education, Government of Kerala. The consultants from Zesty Beanz visited the campus and took a session on "Business Potential of Open source" for third semester students. The session also introduced some useful open source products which are cost effective and potentially useful for students who are going to be future entrepreneurs. It was also an opportunity to expose the proven business strategy of Zesty Beanz as the company is anchored by the alumini's of GEC.

### **Z-Beanz at NIT Calicut**

*October 01, 2008* - Zesty Beanz has got the approval to set up its Development and R&D center through **Technology Business Incubation Program-A** program supported by National Science and Technology Entrepreneurship Development Board (NSTEDB), Department of Science & Technology, and Govt. of India at **National Institute of Technology(NIT) campus Calicut**. This has enabled the company to have the state-of-the-art infrastructure with full-fledged support from the high profile consultancy services from the NIT. This also has fulfilled the effort of the company to stay close with the campus & students in taking forward the future technology.